



M
& G

Pensions in the IHT net...

...the final (ish) chapter.



This content is based on our understanding of current taxation, legislation and HM Revenue & Customs practice all of which are liable to change without notice. The impact of any taxation (and any tax reliefs) depends on individual circumstances.

Where content includes case studies or examples these are for illustration purposes and are not recommending a specific course of action.

Past performance is not a reliable indicator of future performance. The value of an investment can go down as well as up and your client may get back less than they've paid in.

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Learning objectives

By the end of this session, you will be able to:

Identify who will be impacted by the inclusion of pensions in the IHT regime

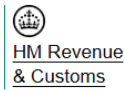
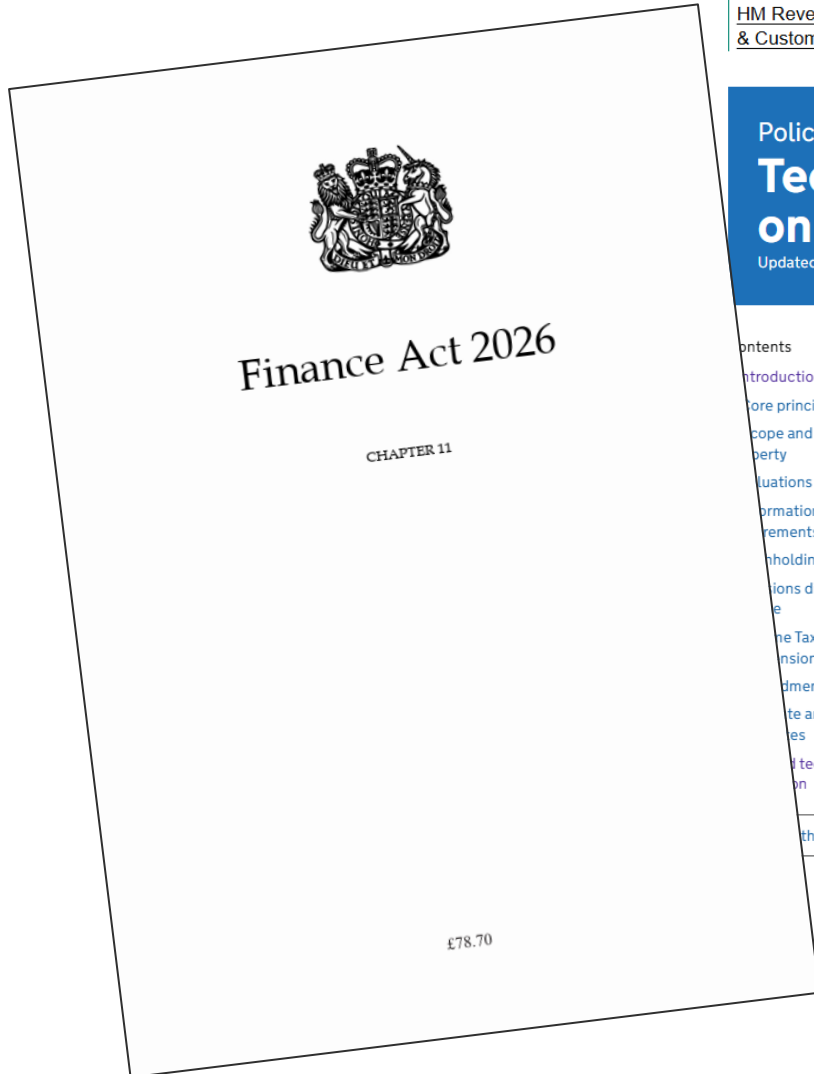
Calculate the tax liability of a pension scheme.

Explain the process for pension schemes meeting IHT liabilities and when to use them

Explain how discounted gift trusts and loan trusts can help meet retirement needs alongside intergenerational tax efficiency.

Where are we

... mostly there?



Policy paper

Technical note: Inheritance Tax on pensions

Updated 29 May 2026

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1 Introduction

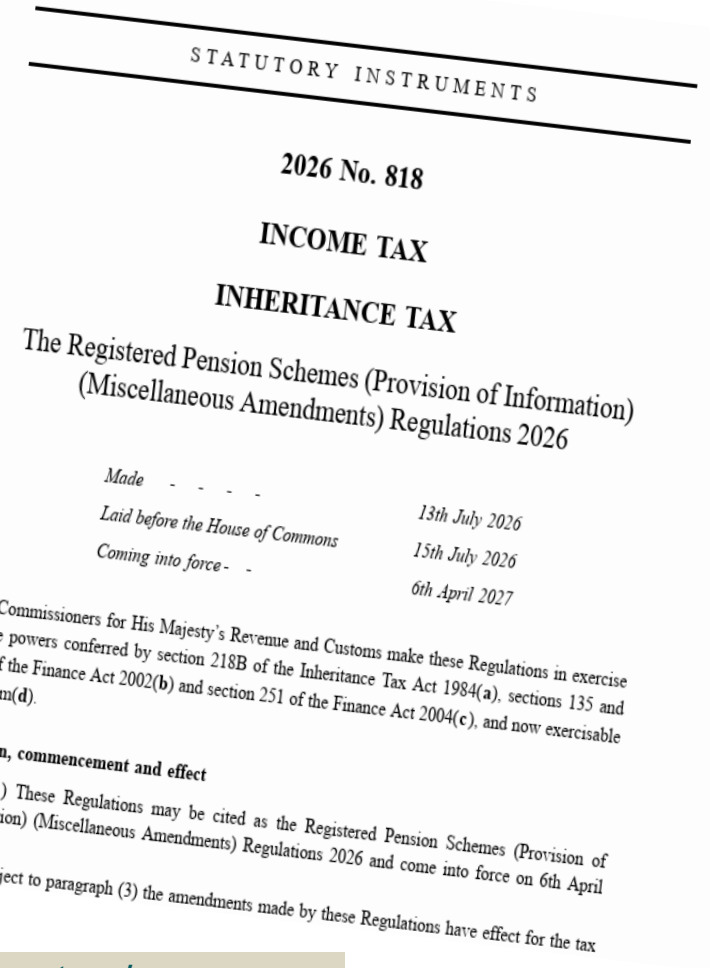
From 6 April 2027, most unused pension funds and pension death benefits brought within the value of a deceased person's estate for Inheritance Tax.

This removes distortions which have led to pension schemes being incorporated and marketed as a tax planning vehicle to transfer wealth, rather than for retirement. It also removes inconsistencies in the Inheritance Tax treatment of types of pensions.

1.1 Where we are in May 2026

Finance Act 2026 received Royal Assent on 18 March 2026. This Act amends the Inheritance Tax Act 1984 (IHTA 1984), Finance Act 2004 (FA 2004) (Earnings and Pensions) Act 2003 (ITEPA 2003) to bring reforms of pensions into effect for deaths on or after 6 April 2027.

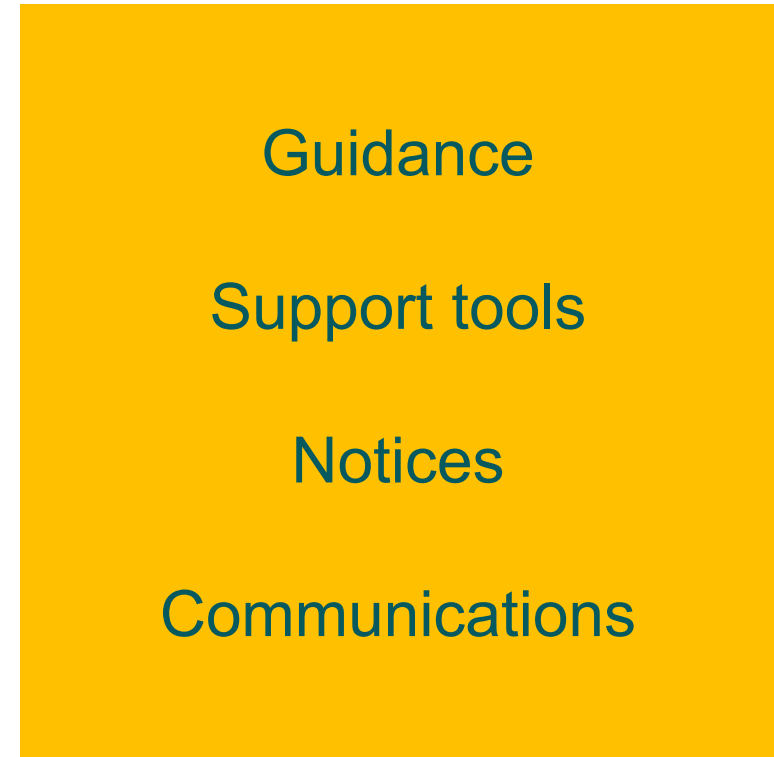
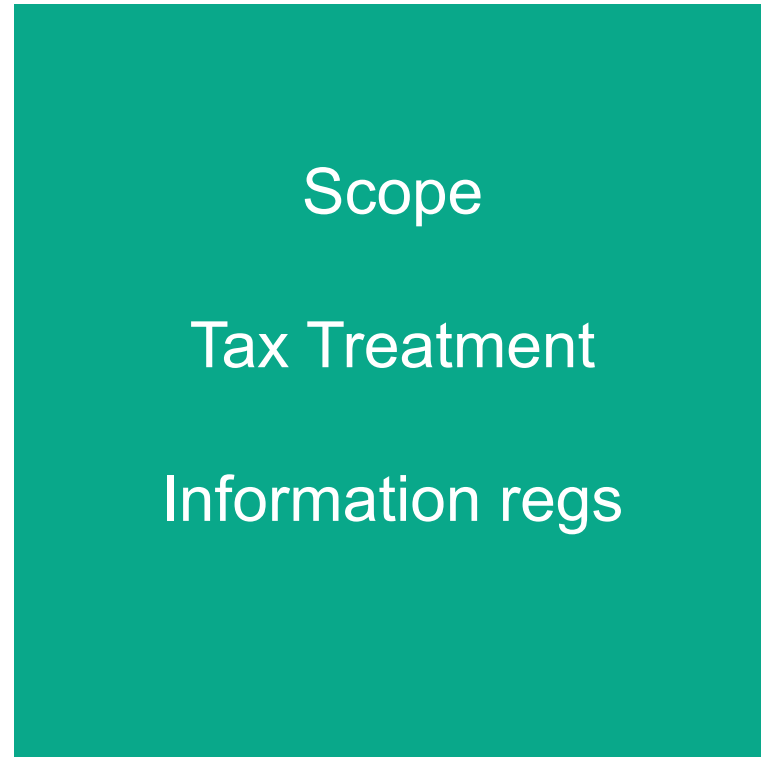
Finance Act 2026 will be supported by secondary legislation, principally necessary information sharing requirements between personal pension scheme administrators. Draft regulations will be shared for consultation, and the government will lay the regulations later this year.



Expecting more notes/regs

It's the law...

... but more to come



Spring 2027

Rules apply to transfers of value on or after 6 April 2027

Fundamentally...

This is what's happening ...

s5 IHTA 1984

Estate dictated by death benefit
distribution arrangements

A
P
R
I
L

2
0
2
7

s150A IHTA 1984

Estate dictated by the
death benefit type

"Notional Pension Property"

... Definition

...the member's notional pension property is the value held under all arrangements within the scheme, **reduced by any excluded benefits...**

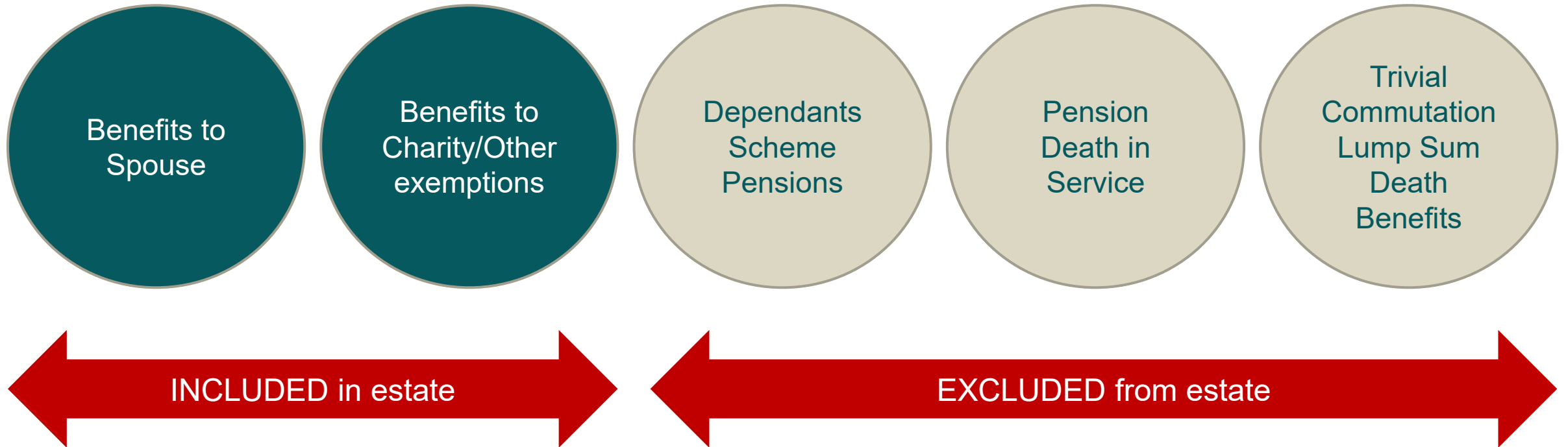
...held in a pension pot means **available for the purpose of providing benefits** to or in respect of one specific member of the scheme...

...notional pension property is treated as being vested in a beneficiary when the beneficiary has **become entitled ... (discretionary) or ... identified (non discretionary)**

retirement. It also removes inconsistencies in the Inheritance Tax treatment of different types of pensions.

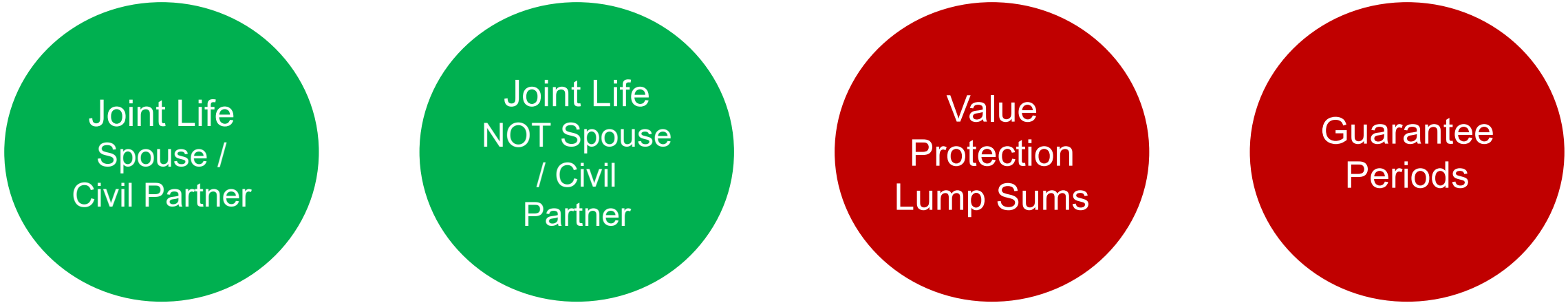
"Notional Pension Property"

... IHT free doesn't mean IHT free



Annuity Death Benefits

... one of the answers to the pensions and IHT issue?



Joint Life
Spouse /
Civil Partner

Joint Life
NOT Spouse
/ Civil
Partner

Value
Protection
Lump Sums

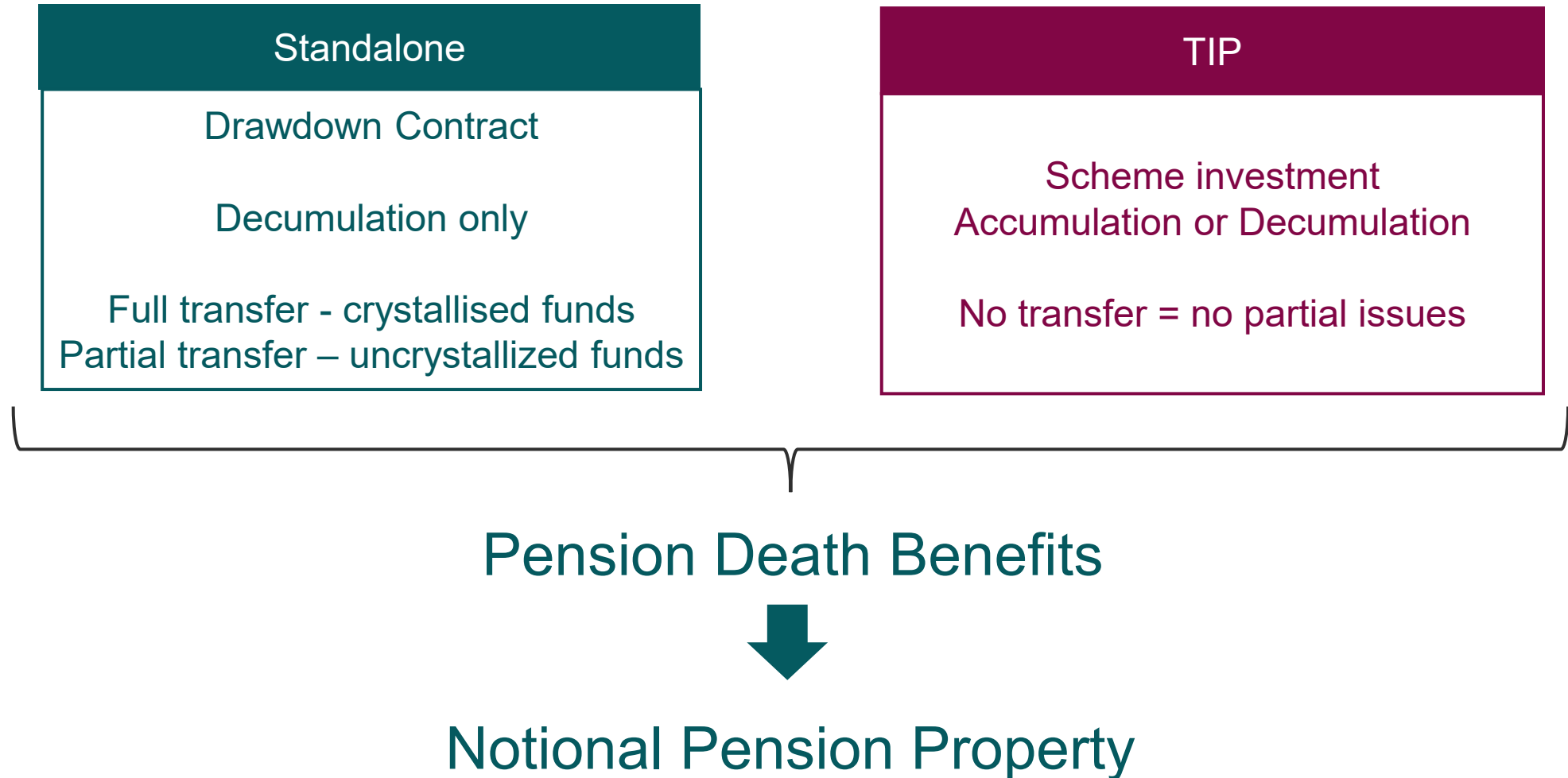
Guarantee
Periods

Excluded benefits on death
BUT Transfer of Value on purchase

Notional Pension Property
Exemptions available

There's no duck in a Bombay Duck

... Fixed Term Annuities



IHT

Establishing the tax bill



General component (after liabilities)*

+

settled property*

+

jointly held property

+

GWR property*

-

Exemptions

-

Reliefs

-

Available NRB/RNRB(s)

=

Taxable estate

Notional Pension Property

RNRB Taper

* where there is more than one component and tax due the bill is proportioned between the components based on their chargeable value

Bits and bobs

... about IHT?

Charity
10%



Quick
Succession
Relief



Double
Charge
Relief



Agricultural/
Business
Relief

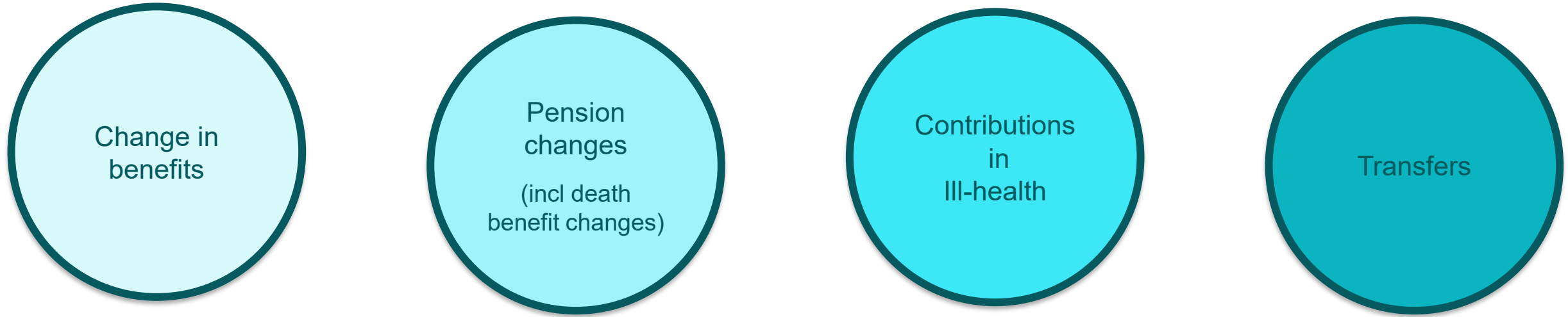


Loss Relief



Transfers of value

Almost gone?



a transfer of value is a disposition made by a person (the transferor) as a result of which the value of his estate immediately after the disposition is less than it would be but for the disposition; and the amount by which it is less is the value transferred by the transfer.

S3(1) IHTA1984

What about pre April 2027 events with post April 27 deaths?

And

... some outstanding matters

Annuity valuations

Estate led distributions

Non-resident factors

45% tax charge

Interaction with trusts

Excepted Estates?

Double taxation

... it isn't... eventually

“If Inheritance Tax is paid in relation to death benefits, the portion of the benefits corresponding to the Inheritance Tax (and interest) paid does not count towards the beneficiary’s taxable income”

HMRC technical note 11 May 2026

Double taxation

... it isn't... eventually

	Scheme Pays	Beneficiary Pays
Death Benefit Value	£100,000	£100,000
IHT paid by scheme	£40,000	£0
Taxable Pension Income	£60,000	£100,000
IHT / Income Tax offset*	£0	£40,000*
Beneficiary Tax Bill	£60,000 x 40% £24,000	£60,000 x 40% £24,000

*may need spread over multiple tax years

Splitting the bill

ESTATE DETAILS

- £1,550,000 of **non pensions assets** including £300,000 of 100% business relief qualifying assets and £400,000 family home.
- £850,000 of notional pension property
- Widower with fully transferred NRB and RNRB
- Estate and pension split equally between 2 children



IHT liability – April 2027

ESTATE DETAILS

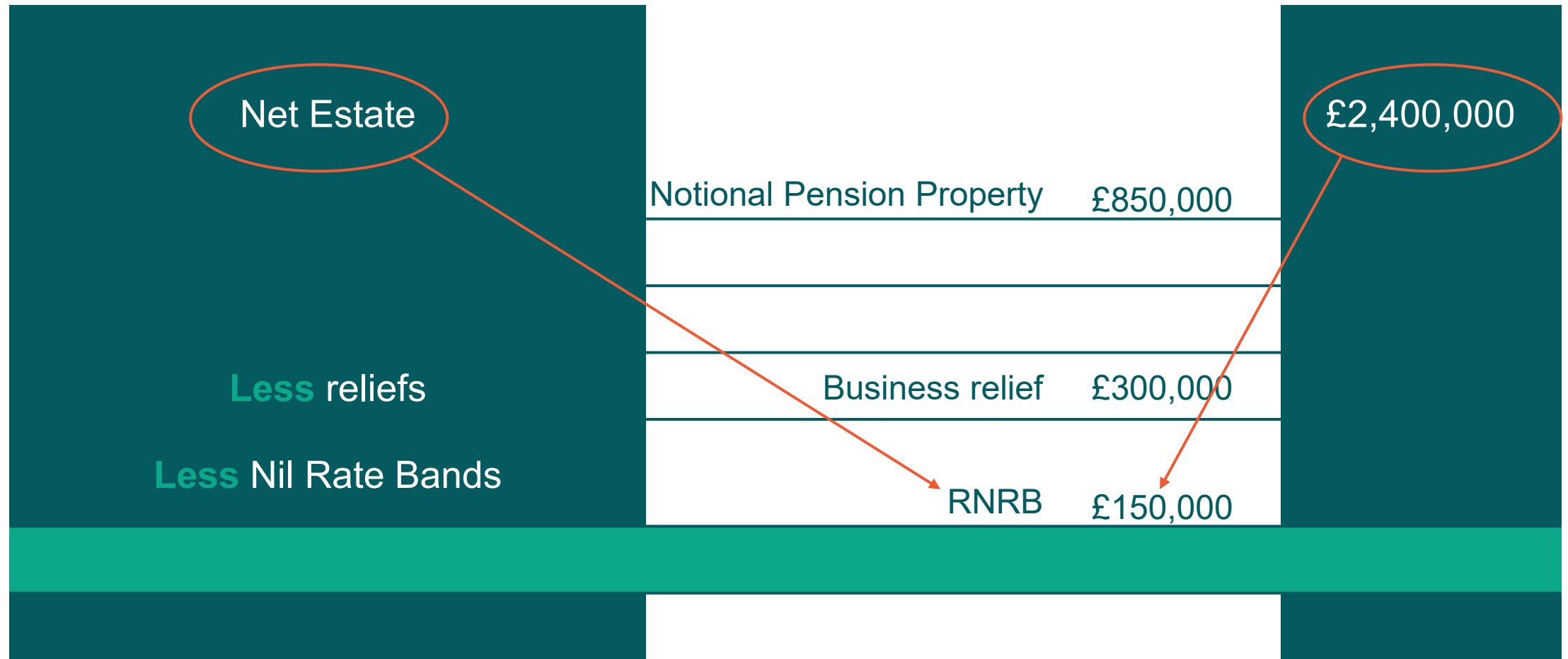
- £1,600,000 of **non pensions assets** including £300,000 100% business relief qualifying assets and £450,000 family home
- £800,000 of notional pension property

Net Estate	Home	£450,000	£2,400,000
	100% BR Scheme	£300,000	
	Other non pension assets	£800,000	
	Notional Pension Property	£850,000	
Add settled property			£0
Less exemptions			£0
Less reliefs	Business relief	£300,000	£300,000
Less Nil Rate Bands	Main NRB	£650,000	£800,000
	RNRB	£150,000	
Chargeable			£1,300,000
IHT due @ 40%			£520,000

IHT liability – April 2027

ESTATE DETAILS

- £1,600,000 of **non pensions assets** including £300,000 100% business relief qualifying assets and £450,000 family home
- £800,000 of notional pension property



RNRB is **after** liabilities **includes** notional pension property and **before** reliefs and exemptions

The IHT bill

Who pays what?

Non Pension Estate	
Net estate	£1,550,000
less Exemptions	£0
less Reliefs	£300,000
Chargeable	£1,250,000

Pension scheme	
Death benefit value	£850,000
less Exemptions	£0
less Reliefs	£0
Chargeable	£850,000

Chargeable estate £2,100,000

Available NRB + RNRB (£1,000,000 - £200,000) = £800,000

$$\begin{aligned} & (\text{£1,250,000} / \text{£2,100,000}) \times \\ & \quad \text{£800,000} \\ & = \text{£476,190.50} \end{aligned}$$

$$\begin{aligned} & \text{£1,250,000} - \text{£476,190.50} \times 40\% \\ & \text{IHT } \text{£309,532.80} \end{aligned}$$

$$\begin{aligned} & (\text{£850,000} / \text{£2,100,000}) \times \\ & \quad \text{£800,000} \\ & = \text{£323,809.5} \end{aligned}$$

$$\begin{aligned} & \text{£850,000} - \text{£323,809.5} \times 40\% \\ & \text{IHT } \text{£210,476.20} \end{aligned}$$

The IHT liability

Paying the bill

Personal
Reps

Recovery
from
beneficiaries

Pension
Scheme

“Scheme
Pays”
PRs & Bens

Beneficiary

Requests
benefits /
own
resources

One death

Five information stages



A new PPR

...but nothing to do with selling property

Personal Representative

Person dealing with estate

Prospective Personal
Representative

Person who reasonably
believes they will be
dealing with the estate

Two types of information

...but not really

Basic

Scheme name and address
Reference numbers
Investment regulated scheme?
Value of notional pension property
Value – estimate/final
% exemption

Establishing if an IHT account is
required

Further

Beneficiary details
% and amount of Notional Pension
Property for each person and values
Excluded Benefits Details

Enabling an IHT account to be
returned

Could be applied for at the same time

Information requests

Timescales



28
days

Information requests



14
days

Outstanding information
final values, beneficiary details etc

Notices

Acknowledgments and implementing



35
days

Payment of IHT to HMRC

The end of the line

...but not really

PR Discharge

Tax = Beneficiary

Reporting = PR

IHT overpayments

HMRC > PR > Beneficiary

Tax “sorted”

Hold on and can you pay it

The new notices

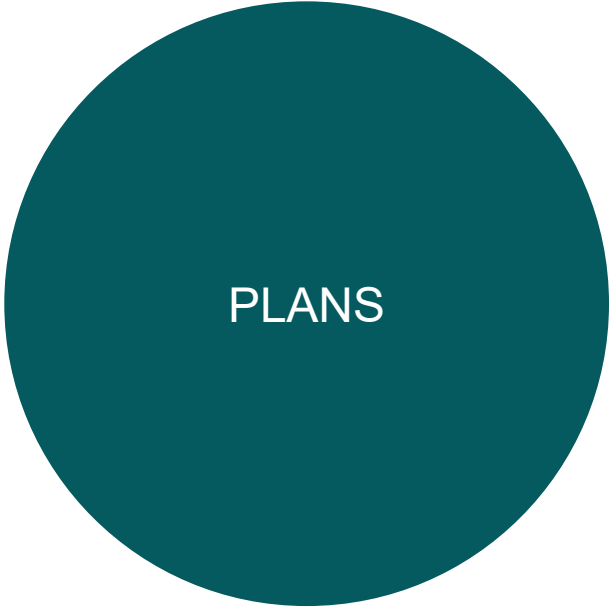
	WITHHOLDING	PAYMENT
Purpose	To retain funds within the scheme to cover a potential IHT liability	To settle IHT directly with HMRC from pension funds
Who issues it	Prospective Personal and Personal representatives	Personal Representatives or Beneficiary
Effect on benefits	Delays part of the death benefit	Reduces benefits by paying IHT before payment
Amount involved	Up to 50% of taxable death benefits withheld	IHT due on pension only (plus interest)
Timing	Can apply for up to 15 months after death while IHT is finalised	Triggered once the IHT liability is known or crystallised
Function in process	A protective / holding mechanism	A tax settlement mechanism
Scheme administrator role	Must retain funds and not pay out that portion	Must pay HMRC from scheme funds
Failure to comply	Scheme administrator jointly and severally liable for IHT	Scheme administrator jointly and severally liable for IHT
When used	Early-stage uncertainty (before IHT is calculated)	Later-stage (once IHT due is established)

Planning
matters



Pension Consolidation

“Make it easy...”



PLANS



PAPERWORK

Pay from pension pot?

Probably ...

A “super ISA”?

Are there other assets **less tax efficient**
you could use instead?



Pay from estate/own resources

A
G
E

7
5

Not a “super ISA”!

Are there other assets **more tax inefficient**
you could use instead?



Pay from pension



Beneficiary's IHT position and likely age at death

Bypass trusts

“They are not sexy any more are they?”



CONTROL



TAX



Spousal Exemption

What to do...

... when you're above the bands?

Spend

Protect

Relief

Gift

3 Key Pillars

IHT planning hasn't changed



Access



Control



Tax

(Re) Introducing

Penny

- 74-year-old widow
- Estate largely illiquid with the family home and a holiday property and some cash in her ISA
- In good health with no known health issues.
- No IHT liability at present.
- She relies on the £600,000 tax exempt beneficiary drawdown pot she inherited when her husband Leonard died.
- She draws £18,000 a year to supplement her state pension.
- Properties earmarked for care if required
- Income tax for beneficiaries 20%

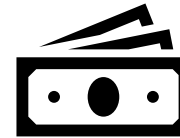




£800,000
Properties
3% growth



£8,000
Cash in Bank
2% interest



£600,000
Beneficiary Drawdown
6% growth
Income £18,000 p.a.

Average life expectancy 89 years

Chance of female aged 74 years living to...

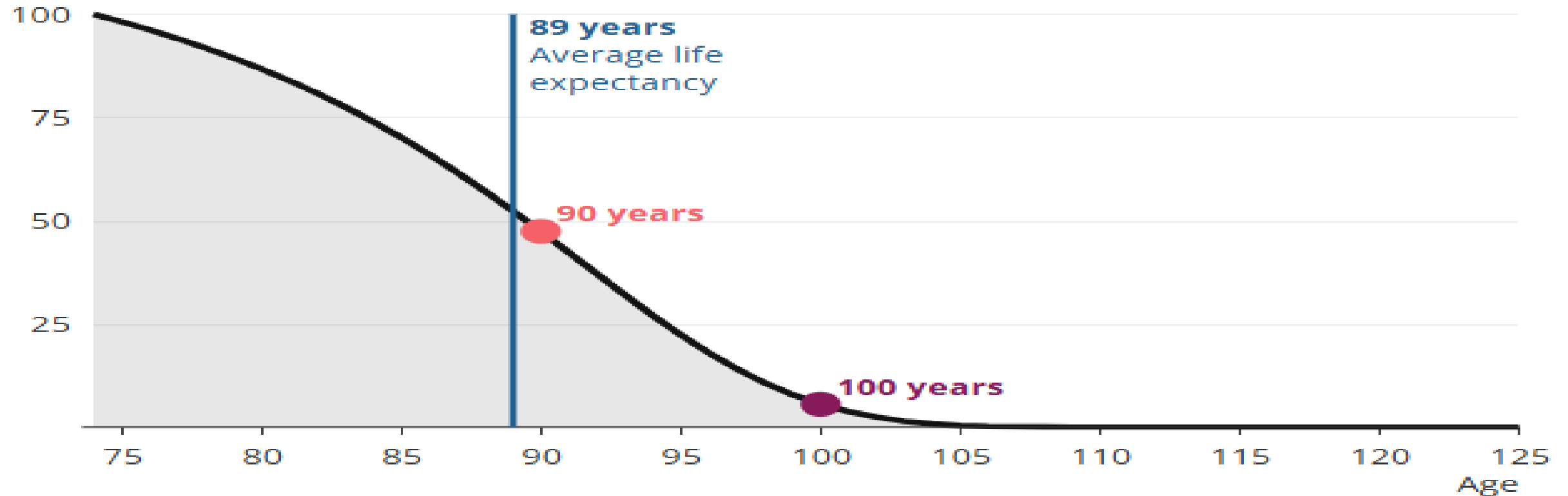
● **90 years**

47.4% chance

● **100 years**

5.5% chance

Chance of reaching age (%)



Penny

August 2041 – no plan

	 £1,246,374 Properties	 £10,767 Cash in Bank	 £1,018,967 Beneficiary Drawdown
IHT	£312,428		£253,237
Income Tax	£0		£153,146
Net Value	£944,713		£612,585

The family get £1,557,297

Penny

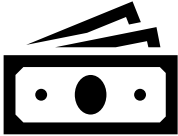
August 2026 – plan



£800,000
Properties
3% growth



£8,000
Cash in Bank
2% interest



~~£600,000~~
~~Beneficiary Drawdown~~
~~6% growth~~
~~Income £18,000 p.a.~~

DISCOUNTED GIFT TRUST

Value of £18,000 p.a - standard terms	£158,500
Investment amount	£484,000
Estimated gift value	£325,500

Withdrawal 3.7%

Tax Deferred Allowance - 27 yrs, 24yrs with 0.5% OAC

Loan Trust

Investment amount	£116,000
Estimated gift value	£0

Execute first

OFFSHORE

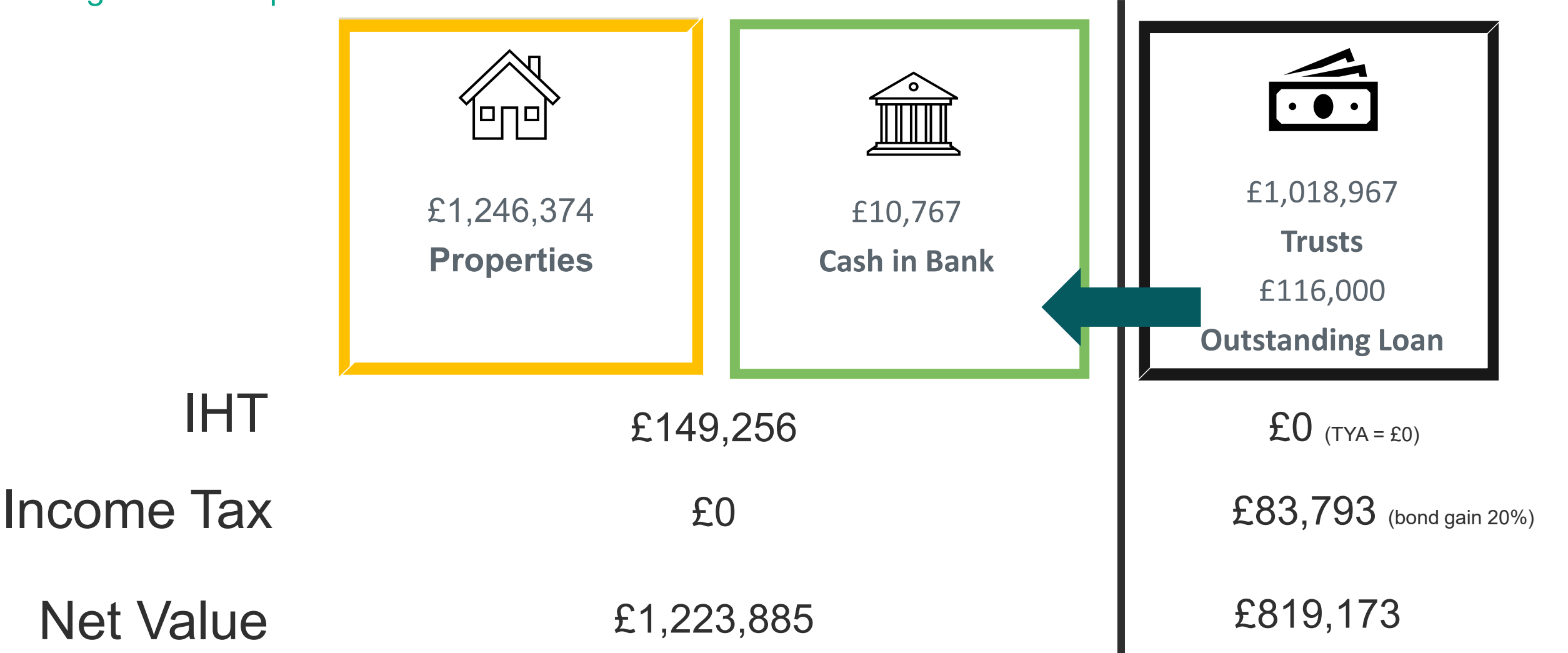
Investment horizon 10 yrs+

Basic rate income tax liability expected

Same growth potential as pension

Penny

August 2041 – plan



The family get £2,043,058

Penny

The power of a plan



Status quo
£1,557,297



The plan
£2,043,058

Primary needs maintained
Loan available if income needs to increase
Legacy greater

Giving up access to growth she does not need
Swapping flexible tax-exempt payments for relatively
inflexible tax deferred payments

Introducing

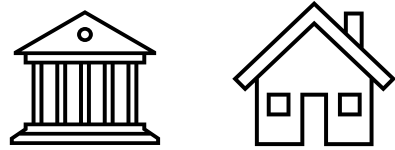
Howard

- Age 70
- Lifelong bachelor, “married to his career”, no children
- Lives off state pension and very good DB income
- Stopped withdrawing pension when DB income and state pension kicked in
- £600,000 of **non pensions assets**
- £800,000 of notional pension property
 - Uncrystallised
 - £200,000 LSA remaining
 - Doubts he will touch it but would like to keep some access
- Not concerned about care, excellent health
- Everything split equally between his 3 adult nieces and nephews all 40% taxpayers likely for life



Howard

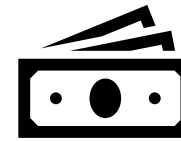
August 2026



£600,000

Non pension assets

3%



£800,000

Unvested Pension

6%

Average life expectancy 86 years

Chance of male aged 70 years living to...

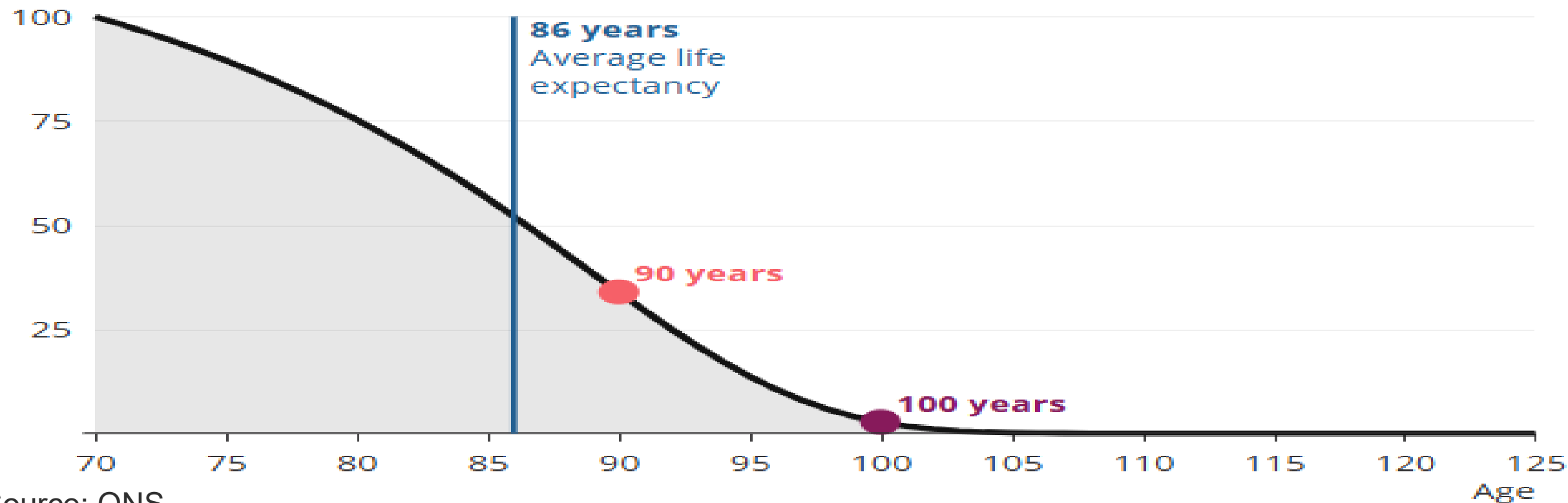
● **90 years**

33.9% chance

● **100 years**

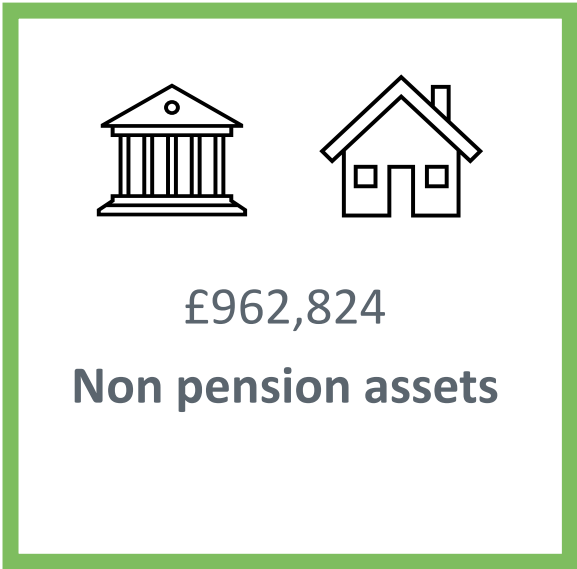
2.7% chance

Chance of reaching age (%)



Howard

August 2042 – no plan



IHT

£343,339

£724,704

Income Tax

£0

£523,031

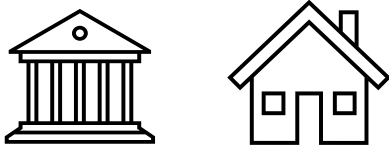
Net Value

£619,485

£784,547

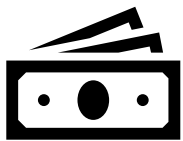
Plan

August 2026 – plan



£600,000

Non pension assets



£800,000

Unvested Pension

Loan Trust

Investment amount from PCLS £200,000

Estimated gift value £0

Box ticked to waive loan on death

OFFSHORE

Investment horizon 16 yrs+

Higher rate taxpayers currently but potential for mixed beneficiary tax positions

Same growth potential as pension

“Fixed Term Annuity”

Investment amount £600,000

Term 16 years

Gross income £54,659 (9%)

Net income (45% tax) £30,062 (5%)

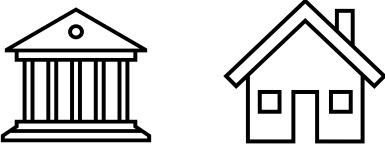
Using NEOOI to top up loan trust

Source: M&G

Howard

August 2042 – plan

IHT
Income Tax
Net Value



£962,824
Non pension assets

£335,129

£0

£827,694



£1,284,161
Trusts
£200,000
Outstanding Loan

£60,000 (overestimate at TYA)

£634,812 (drawdown and bond gain)

£1,042,893



Howard

The power of a plan



Status quo
£1,404,031



The plan
£1,870,587

Primary needs already met

“Want” to keep some access met

Guaranteed income stream can be converted back to
drawdown if required

Avoids post 75 income tax on available tax-free money

No more tax-free growth in pension so investment more tax
efficient

Legacy greater

Giving up access to growth on PCLS and income payments
gifted

Record keeping for NEOOI

Death pre 75 means unnecessary income tax suffered

Unknown surrender value on FTA

Any
questions?



Thank you

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www.mandg.com/wealth/adviser-services/tech-matters