# Impact investing with M&G



# M&G (Lux) Positive Impact Fund

John William Olsen, Fund Manager March 2022

The value and income from the fund's assets will go down as well as up. This will cause the value of your investment to fall as well as rise. There is no guarantee that the fund will achieve its objective and you may get back less than you originally invested.

Previously, impact investing was mostly restricted to high net worth individuals or institutional investors. But today, it is easily accessible for individual investors through global impact equity funds. This article covers how impact investing is different to other types of responsible investing, and takes a closer look at one of M&G's global impact equity funds, the M&G (Lux) Positive Impact Fund.

# An overview of impact investing

Impact investors aim to find companies that deliver meaningful societal outcomes by addressing the world's major social and environmental challenges, while also producing a financial return.

The investor (and underlying companies) must set out to make an **intentional** positive impact, rather than it being a by-product of their usual activities. Impact investors will also look at **materiality** – the level to which a company contributes to a particular goal or issue, usually as a percentage of overall revenue. Finally, the positive impact should be **measurable**.

# Why choose impact investing?

- Clients can contribute towards positive environmental and social outcomes, without sacrificing financial returns.
- Impact investment strategies can take advantage of the large flows of capital currently being deployed towards seeking to deal with some of the world's most pressing challenges, such as climate change and social inequality.
- Global impact funds can be held as part of a wider global equity strategy.

# The M&G (Lux) Positive Impact Fund

The fund belongs to a range of impact funds managed by M&G, and it invests in companies across six areas that are aligned with the UN's Sustainable Development Goals (SDGs)\*.

Three of these areas are environmental: climate action, environmental solutions, and circular economy. The

others are social: social inclusion, better work and education, and better health/saving lives. In addition, when selecting stocks, the fund manager also screens out companies from a number of industries including alcohol, gambling, coal mining and fossil fuel extraction.

Every holding in the fund is assigned a key impact indicator (KII). This is used to track their progress in a particular impact area over time. For example, how much CO2 emissions have been avoided, or how many lives have been saved.

> "I believe that not only is impact investing the purest and most honest end point for purposeful investors, but I also believe it has the potential to provide superior investment returns – when executed with care."

> > John William Olsen

## **Portfolio construction**

The M&G (Lux) Positive Impact Fund is a global equity fund, holding a concentrated portfolio of 30-40 shares of companies, across any sector and of any size, from anywhere in the world, including emerging markets, which it aims to hold for the long term. Before a company can be held in the fund, it must be approved unanimously by M&G's Positive Impact team. The company will be evaluated in three areas as part of M&G's 'Triple I' framework: 2

- Investment the company's business model, competitive position, capital allocation and business risks.
- Intention the company's mission statement and purpose, how its activities align with these, and its internal culture.
- Impact the balance of positive and negative impacts, and how measurable and material the positive impacts are.

#### Example holdings\*\*

- Ørsted. Wind power company, saved 13.1m tonnes of CO2 emissions.
- **DS Smith**. Sustainable packaging manufacturer, saved ~59m trees.
- ALK-Abelló. Allergy immunotherapy producer, treated ~2m patients.
- HDFC Bank. Indian financial services business, opened
  2.4m accounts across underserved populations.
- Helios Towers. Cellular tower company, covered 107m people across Sub-Saharan Africa.

The fund benchmark's is the MSCI ACWI Net Return Index. The benchmark is a comparator against which the fund's performance can be measured. It is a net return index which includes dividends after the deduction of withholding taxes. The index has been chosen as the fund's benchmark as it best reflects the scope of the fund's investment policy. The benchmark is used solely to measure the fund's performance and does not constrain the fund's portfolio construction. The fund is actively managed. The fund has complete freedom in choosing which investments to buy, hold and sell in the fund. The fund's holdings may deviate significantly from the benchmark's constituents.

\*While we support the UN SDGs, please note that we are not affiliated with and our funds are not endorsed by the UN.

\*\*As at February 2022. Impact data for the year 2020, the latest available. Data supplied by the companies.

#### Key risks associated with this fund

The fund holds a small number of investments, and therefore a fall in the value of a single investment may have a greater impact than if it held a larger number of investments.

The fund can be exposed to different currencies. Movements in currency exchange rates may adversely affect the value of your investment. Investing in emerging markets involves a greater risk of loss due to greater political, tax, economic, foreign exchange, liquidity and regulatory risks, among other factors. There may be difficulties in buying, selling, safekeeping or valuing investments in such countries.

In exceptional circumstances where assets cannot be fairly valued, or have to be sold at a large discount to raise cash, we may temporarily suspend the fund in the best interest of all investors.

ESG information from third-party data providers may be incomplete, inaccurate or unavailable. There is a risk that the investment manager may incorrectly assess a security or issuer, resulting in the incorrect inclusion or exclusion of a security in the portfolio of the fund.

Further risks associated with the fund can be found in the fund's Key Investor Information Document.

#### Other important information:

The fund invests mainly in company shares and is therefore likely to experience larger price fluctuations than funds that invest in bonds and/or cash.

Investing in this fund means acquiring units or shares in a fund, and not in a given underlying asset such as a building or shares of a company, as these are only the underlying assets owned by the fund.

For an explanation of technical terms, please refer to the glossary: via the link https://www.mandg.com/dam/global/shared/en/docume

nts/glossary-master-en.pdf

For European investors, the fund's sustainability-related disclosures can be found on the relevant country website below:

### Luxembourg:

https://www.mandg.com/investments/professionalinvestor/en-lu/funds/mg-lux-positive-impactfund/lu1854107148#sustainability

#### Austria:

https://www.mandg.com/investments/professionalinvestor/de-at/funds/mg-lux-positive-impactfund/lu1854107148#sustainability

#### Belgium:

https://www.mandg.com/investments/professionalinvestor/en-be/funds/mg-lux-positive-impactfund/lu1854107148#sustainability

#### Denmark:

https://www.mandg.com/investments/professionalinvestor/en-dk/funds/mg-lux-positive-impactfund/lu1854107148#sustainability

#### Finland:

3

https://www.mandg.com/investments/professionalinvestor/en-fi/funds/mg-lux-positive-impactfund/lu1854107148#sustainability

### France:

https://www.mandg.com/investments/professionalinvestor/fr-fr/funds/mg-lux-positive-impactfund/lu1854107148#sustainability

#### Germany:

https://www.mandg.com/investments/professionalinvestor/de-de/funds/mg-lux-positive-impactfund/lu1854107148#sustainability

Greece: https://www.mandg.com/investments/privateinvestor/en-gr/funds/mg-lux-positive-impactfund/lu1854107148#sustainability

#### Ireland:

https://www.mandg.com/investments/professionalinvestor/en-ie/funds/mg-lux-positive-impactfund/lu1854107148#sustainability

Italy: https://www.mandg.com/investments/professionalinvestor/it-it/funds/mg-lux-positive-impactfund/lu1854107148#sustainability

#### Liechtenstein:

https://www.mandg.com/investments/professionalinvestor/en-li/funds/mg-lux-positive-impactfund/lu1854107148#sustainability

#### Netherlands:

https://www.mandg.com/investments/professionalinvestor/en-nl/funds/mg-lux-positive-impactfund/lu1854107148#sustainability

#### Norway:

https://www.mandg.com/investments/professionalinvestor/en-no/funds/mg-lux-positive-impactfund/lu1854107148#sustainability

Portugal: https://www.mandg.com/investments/privateinvestor/pt-pt/solucoes/os-nosso-fundos

### Spain:

https://www.mandg.com/investments/professionalinvestor/es-es/funds/mg-lux-positive-impactfund/lu1854107148#sustainability

#### Sweden:

https://www.mandg.com/investments/professionalinvestor/en-se/funds/mg-lux-positive-impactfund/lu1854107148#sustainability

### Switzerland:

https://www.mandg.com/investments/professionalinvestor/en-ch/funds/mg-lux-positive-impactfund/lu1854107148#sustainability 4

#### UCITS HAVE NO GUARANTEED RETURN AND PAST PERFORMANCE IS NOT A GUIDE TO FUTURE PERFORMANCE



For Investment Professionals, Institutional Investors, Accredited Investors and Professional Investors only. Not for onward distribution. No other persons should rely on any information contained within. Distribution of this document in or from Switzerland is not permissible with the exception of the distribution to Qualified Investors according to the Swiss Collective Investment Schemes Act, the Swiss Collective Investment Schemes Ordinance and the respective Circular issued by the Swiss supervisory authority ("Qualified Investors"). Supplied for the use by the initial recipient (provided it is a Qualified Investor) only.

In Spain the M&G Investment Funds are registered for public distribution under Art. 15 of Act 35/2003 on Collective Investment Schemes as follows: M&G (Lux) Investment Funds 1 reg. no 1551. The collective investment schemes referred to in this document (the "Schemes") are open-ended investment companies with variable capital, incorporated in Luxembourg. In the Netherlands, all funds referred to are UCITS and registered with the Dutch regulator, the AFM. M&G Luxembourg S.A. is the manager of the UCITS referred to in this document. Registered Office: 16, boulevard Royal, L-2449, Luxembourg. For Hong Kong only: The contents of this document have not been reviewed by any regulatory authority in Hong Kong. You are advised to exercise caution in relation to the offer of any funds mentioned in it. If you are in any doubt about any of the contents of this document, you should obtain independent professional advice. Shares, units or other interests in the funds mentioned in this document may only be offered or sold in Hong Kong to persons who are "professional investors" as defined in the Securities and Futures Ordinance ("Ordinance") and any rules made under the Ordinance - or in circumstances which are permitted under the Companies (Winding Up and Miscellaneous Provisions) Ordinance. In addition, distribution of this document in Hong Kong is restricted. It may not be issued or possessed for the purposes of issue, whether in Hong Kong or elsewhere, and shares, units or other interests in the funds mentioned may not be disposed of to any person unless such person is a "professional investor" as defined in the Ordinance and any rules made under the Ordinance or as otherwise may be permitted under Hong Kong law. For Singapore only: For "accredited investors" and "institutional investors" as defined under the Securities and Futures Act (Cap. 289) of Singapore ("SFA") only. This document forms part of, and should be read in conjunction with, the Information Memorandum of the Fund and other communications permitted for offers made in reliance of prospectus exemptions under the SFA. All forms of investments carry risks. Such investments may not be suitable for everyone. M&G Investments (Hong Kong) Limited, M&G Investments (Singapore) Pte. Ltd. (Co. Reg. No. 201131425R), and M&G International Investments S.A. and the funds referred to in this document may not be authorised, recognised or regulated by the local regulator in your jurisdiction. This information is not an offer or solicitation of an offer for the purchase or sale of investment shares in one of the funds referred to herein. Purchases of a fund should be based on the current Prospectus and Key Investor Information Document (KIID). The Instrument of Incorporation Prospectus, Key Investor Information Document, the, annual or interim Investment Report and Financial Statements, are available free of charge in English or your local language (unless specified below) from www.mandg.com/investments/ or in paper form from one of the following: M&G International Investments S.A., German branch, mainBuilding, Taunusanlage 19, 60325 Frankfurt am Main, the Austrian paying agent Société Générale Vienna Branch, Zweigniederlassung Wien Prinz Eugen-Strasse, 8-10/5/Top 11 A-1040 Wien, Austria; the Luxembourg paying agent: Société Générale Bank & Trust SA, Centre operational 28-32, place de la Gare L-1616 Luxembourg; the Danish paying agent: Nordea Danmark, Filial af Nordea Bank Abp, Finland, Issuer Services, Postbox 850, Reg.no. 5528, DK-0900 Copenhagen C; Allfunds Bank, Calle Estafeta, No 6 Complejo Plaza de la Fuente, La Moraleja, 28109, Alcobendas, Madrid, Spain; M&G International Investments S.A. or its French branch; from the French centralising agent of the fund: RBC Investors Services Bank France; or from the Swedish paying agent: Nordea Bank AB (publ), Smålandsgatan 17, 105 71 Stockholm, Sweden. For Switzerland, please refer to M&G International Investments Switzerland AG, Talstrasse 66, 8001 Zurich. For Italy, they can also be obtained on the website: www.mandgitalia.it. For the Netherlands, they are available online at www.mandg.com/investments/nl and for more information concerning the Key Investor Information Document, please refer to www.afm.nl/ebi. For Ireland, they are available in English language and can also be obtained from the Irish facilities agent, Société Générale SA, Dublin Branch, 3rd Floor IFSC House – The IFSC Dublin 1, Ireland. For Germany and Austria, copies of the Instrument of incorporation, annual or interim Investment Report, Financial Statements and Prospectus are available in English and the Prospectus and Key Investor Information Document/s are available in German. For Greece, they are available in English, except the Key Investor Information Document/s which is available in Greek, from the Greek Representative: Eurobank Ergasias S.A. 8, Othonos Street, 10557 Athens. For Taiwan only: The financial product(s) offered herein has not been reviewed or approved by the competent authorities and is not subject to any filing or reporting requirement. The financial product(s) offered herein is only permitted to be recommended or introduced to or purchased by customers of an offshore banking unit of a bank ("OBU")/offshore securities unit of a securities firm ("OSU") which customers reside outside the R.O.C. Customers of an OBU/OSU are not eligible to use the financial consumer dispute resolution mechanism under the Financial Consumer Protection Law. This product(s) may be made available for purchase by Taiwan OBUs/OSUs acting on behalf of non-Taiwan customers of such units but may not otherwise be offered or sold in Taiwan. Before subscribing investors should read the Prospectus and Key Investor Information Document, which includes a description of the investment risks relating to these funds. The value of the assets managed by the funds may greatly fluctuate as a result of the investment policy. The information contained herein is not a substitute for independent investment advice. M&G International Investments S.A. may terminate arrangements for marketing under the new Cross-Border Distribution Directive denotification process. Complaints handling information is available in English or your local language from the following websites

Luxembourg: www.mandg.com/investments/professional-investor/en-lu/complaints-dealing-process Ireland: www.mandg.com/investments/professional-investor/en-ie/complaints-dealing-process Belgium: www.mandg.com/investments/professional-investor/en-be/complaints-dealing-process Denmark: www.mandg.com/investments/professional-investor/en-dk/complaints-dealing-process Norway: www.mandg.com/investments/professional-investor/en-no/complaints-dealing-process Netherlands: www.mandg.com/investments/professional-investor/en-no/complaints-dealing-process Sweden: www.mandg.com/investments/professional-investor/en-nl/complaints-dealing-process Finland: www.mandg.com/investments/professional-investor/en-se/complaints-dealing-process Austria: www.mandg.com/investments/professional-investor/en-fi/complaints-dealing-process Germany: www.mandg.com/investments/professional-investor/de-at/complaints-dealing-process Gerece: www.mandg.com/investments/professional-investor/de-at/complaints-dealing-process Italy: www.mandg.com/investments/professional-investor/de-at/complaints-dealing-process Portugal: www.mandg.com/investments/professional-investor/de-at/complaints-dealing-process Italy: www.mandg.com/investments/professional-investor/de-de/complaints-dealing-process Fortugal: www.mandg.com/investments/professional-investor/fe-gerecomplaints-dealing-process Fortugal: www.mandg.com/investments/professional-investor/fe-gerecomplaints-dealing-process France: www.mandg.com/investments/professional-investor/fe-ft/complaints-dealing-process France: www.mandg.com/investments/professional-investor/fe-ft/complaints-dealing-process France: www.mandg.com/investments/professional-investor/fe-ft/complaints-dealing-process France: www.mandg.com/investments/professional-investor/fe-ft/complaints-dealing-process France: www.mandg.com/investments/professional-investor/fr-ft/complaints-dealing-process

In Hong Kong, this financial promotion is issued by M&G Investments (Hong Kong) Limited, Office: Unit 1002, LHT Tower, 31 Queen's Road Central, Hong Kong; In Singapore, this document is issued by M&G Investments (Singapore) Pte. Ltd. (Co. Reg. No. 201131425R), regulated by the Monetary Authority of Singapore; and, elsewhere, by M&G International Investments S.A. Registered Office: 16, boulevard Royal, L-2449, Luxembourg. The Portuguese Securities Market Commission (Comissão do Mercado de Valores Mobiliários, the "CMVM") has received a passporting notification under Directive 2009/65/EC of the European Parliament and of the Council and the Commission Regulation (EU) 584/2010 enabling the fund to be distributed to the public in Portugal.