

Pension Planning at Tax Year End



This content is based on our understanding of current taxation, legislation and HM Revenue & Customs practice all of which are liable to change without notice. The impact of any taxation (and any tax reliefs) depends on individual circumstances.

Where content includes case studies or examples these are for illustration purposes and are not recommending a specific course of action.

Past performance is not a reliable indicator of future performance. The value of an investment can go down as well as up and your client may get back less than they've paid in.

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Learning Objectives

By the end of this session, you will be able to

Explain the operation of pension tax relief

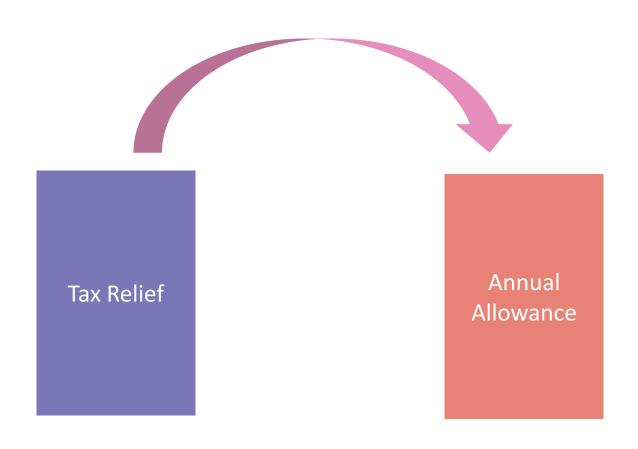
Describe the interaction of annual allowance with pension tax relief

Identify clients who could have improved outcomes through using pension contributions



Pension Tax Relief Matters

One before the other



Tax Relief Eligibility

Relevant UK Individual

Relevant UK Earnings

Under the age of 75 (for personal tax relief)

Tax Relief Limits

Relevant UK Individual

Relevant UK Earnings

Personal contributions

• 100% of relevant earnings or £3,600 if higher

Third party contributions

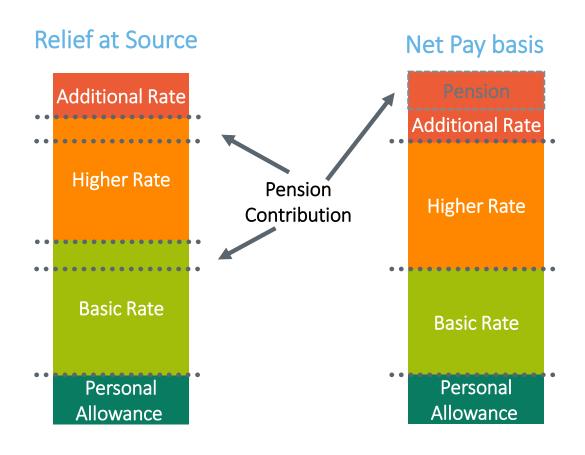
• 100% of relevant earnings or £3,600 if higher

Employer contributions

Wholly & Exclusively rules

No link to earnings!

Pension tax relief





Annual Allowance Matters

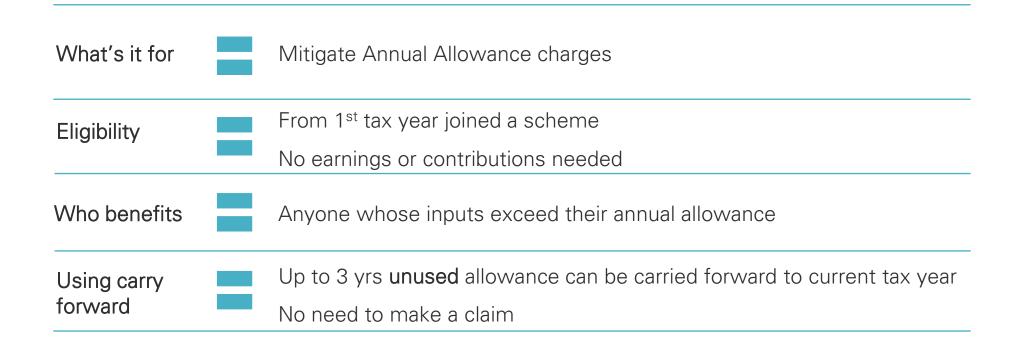
AA Limits





Carry Forward

Carry Forward



Does **NOT** apply to MPAA

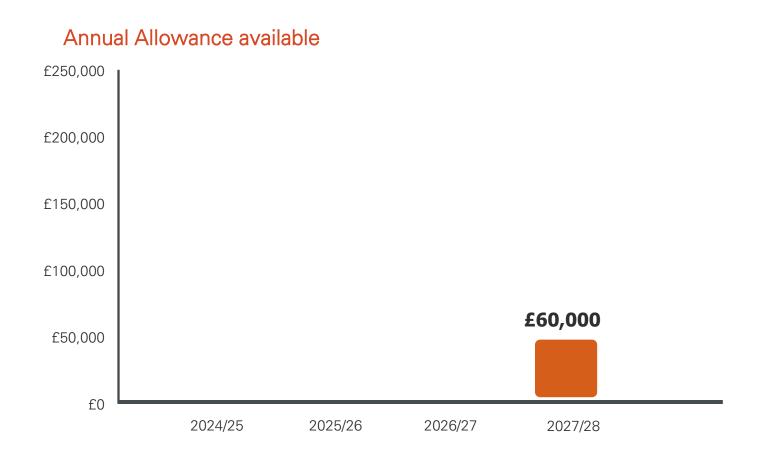
How much AA in 2024/25

	2020/21	2021/22	2022/23	2023/24	2024/25
Pension Inputs	£26,000	£25,000	£49,000	£92,000	
Unused	£14,000	£15,000	£11,000	-£32,000	£60,000
Used in 2023/24	£14,000	£15,000	£3,000	-£32,000	
Unused for 2024/25	£0	£0	£8,000	£0	£8,000
				i	£68,000

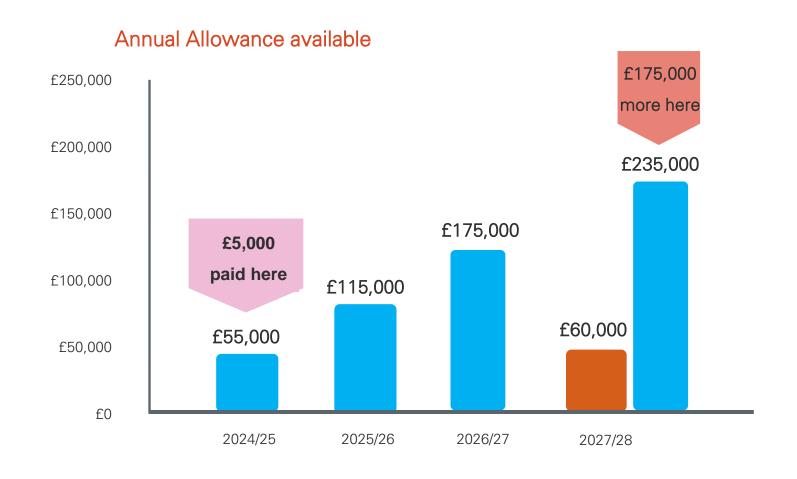
Don't look back for just 3 years...

- 1. Go back until you've three excess free years
- 2. Uncover <u>unused</u> allowances

The benefits of joining a pension plan early



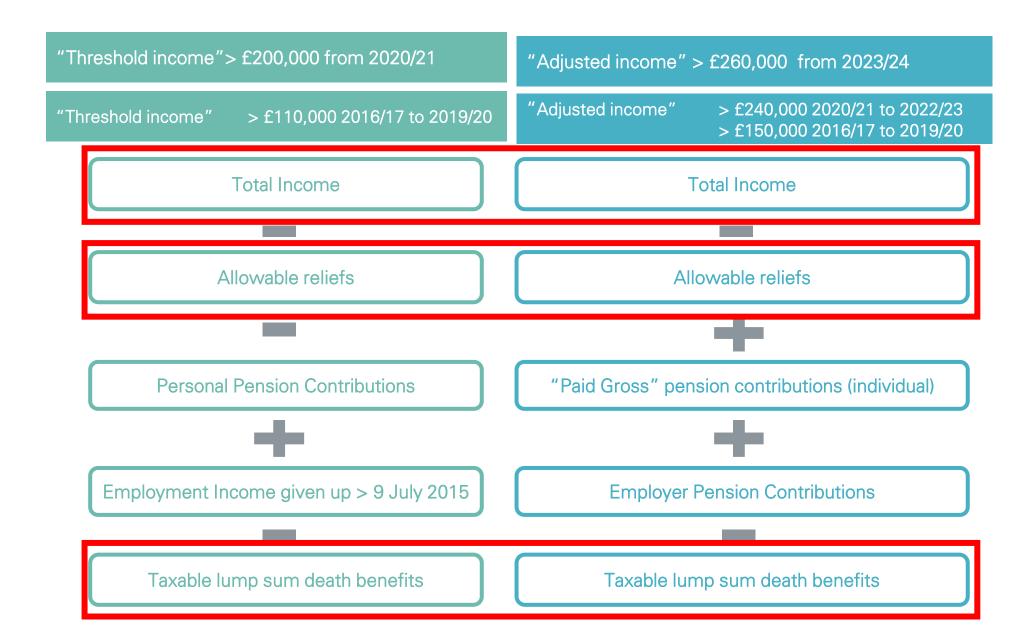
The benefits of joining a pension plan early





Tapered Annual Allowance

Threshold Income & Adjusted Income



What's included in Total Income?

Income Tax Act 2007 (Section 23)

Allowable Reliefs (Sections 24 & 25)

Bond Gains (FULL AMOUNT)

Dividends (including nil rate)

Savings (including nil rate)

Self-Employed Income

Buy To Let (Taxable Amount)

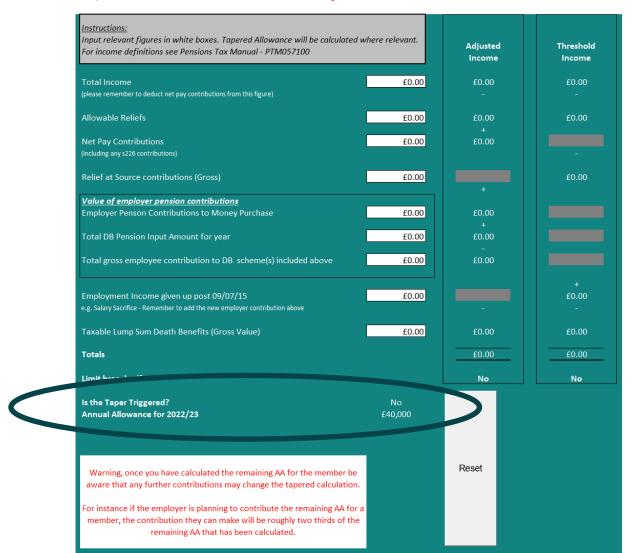
Pension Income

Employment Income



The Easy Way

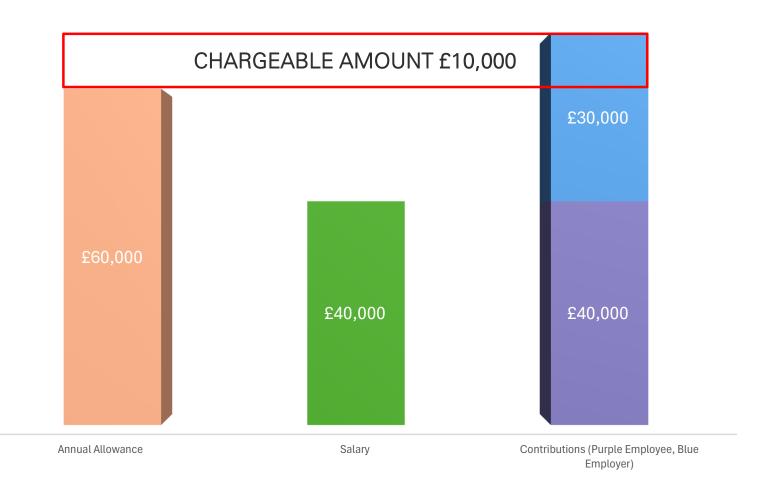
Tapered Annual Allowance Calculator 2022/23 Tax Year



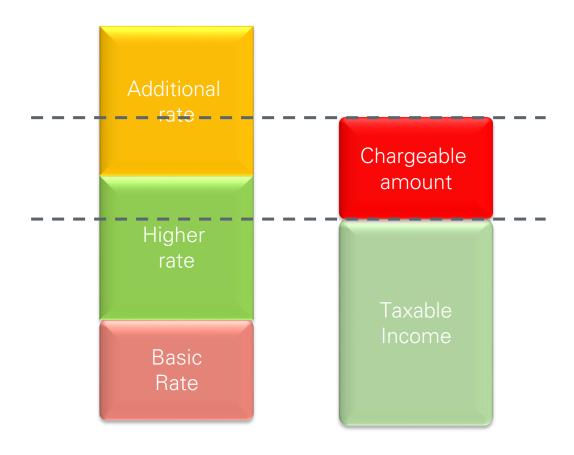


Exceeding the AA and Carry Forward

Exceeding the allowance



The tax charge





Lifetime Allowance Protection Matters

April 5th 2025

Individual Protection 2016

Fixed Protection 2016

Lifetime Allowance Enhancement Factors



Planning Matters

Do you just stop at the AA?



Do do you just stop at the AA?



Pension

Accrued

60,000/60 = £1,000

Deduction (20:1)

£6,400/20 = £320

AA used

£16,000

Pension after

AA charge

£1,000-£320 = £680

AA charge 40%

£6,400

Net cost

£6,000 - 40% = £3,600

Net cost

Member Pays

£10,000

Case study: Peter



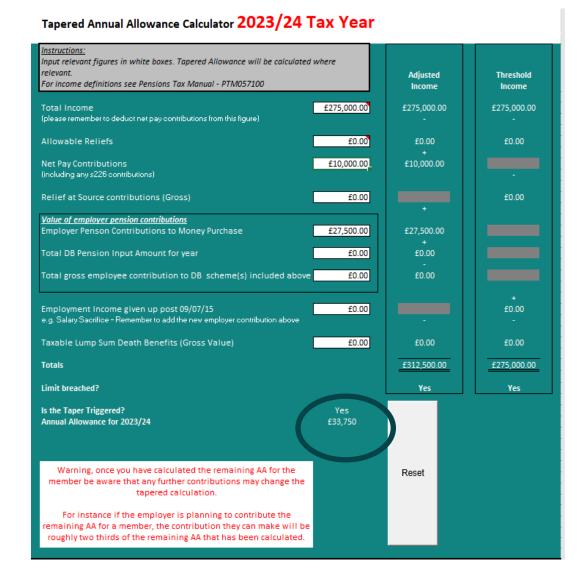


(Uses all available AA?)

It depends on how you do it!

Total Inputs £30,000

AA Excess **£0**



Total Inputs £37,500

AA Excess **£3,750**

Case Study: Peter



"Salary" £285,000



Personal net pay contributions £10,000



Employer Contributions £20,000



£7,500 of AA Left



Has **£67,500** carry forward

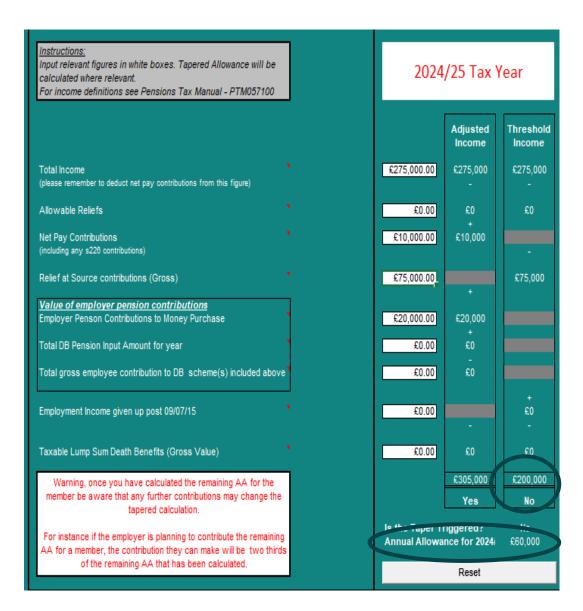


£75,000 of RAS payment made gross (£60,000 net)



(Uses all available AA?)

It depends on how you do it!



£7.5k left this year

Had £67.5k carry forward

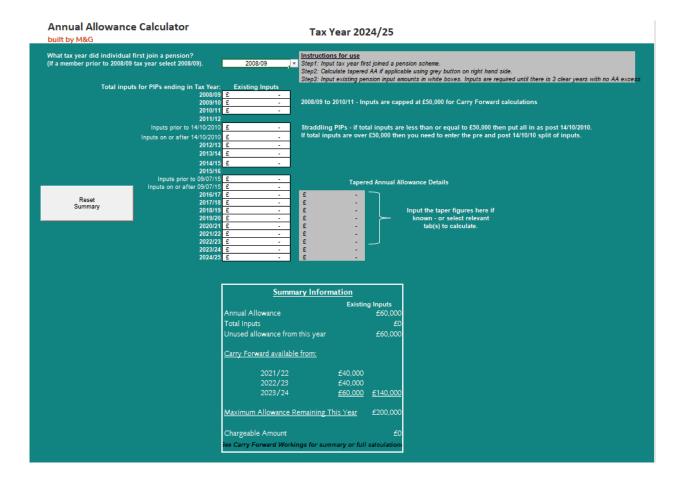
Makes £75k RAS contribution

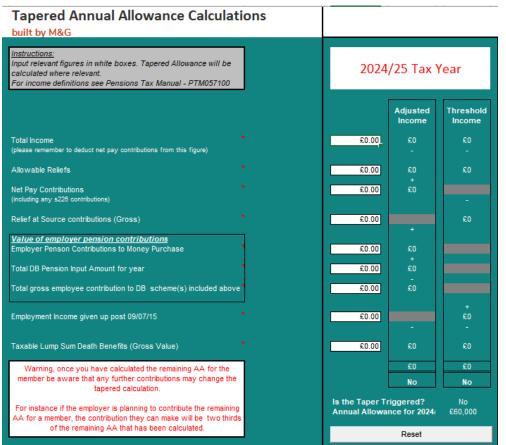
Threshold Income now £200k

NO Taper = £22.5k extra AA

£22.5k extra can be employee or employer, this won't affect threshold.

If only there was an easy way to do this...

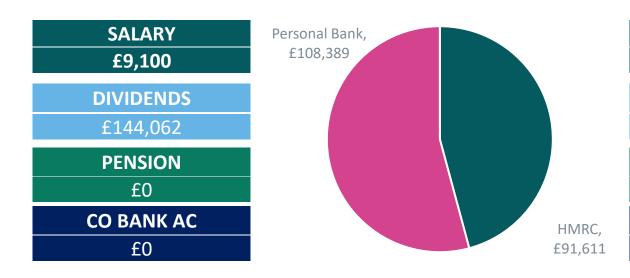


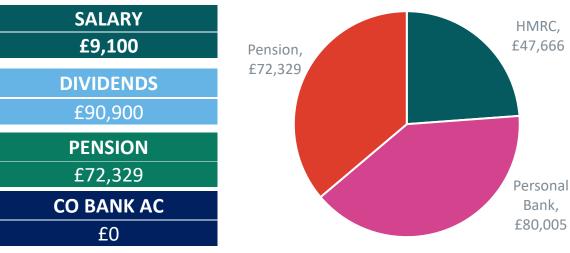




- Late 30s
- IT contractor, through limited company
- Contracts around £200,000 p.a.
- Married to Ted, who is self employed
- She's the main breadwinner
- 1 young child, 5 years
- Her company has been making £5,000 p.a.
 pension contributions to her SIPP for the last 5
 years. She transferred £30,000 into her SIPP from
 an old GPP she had with a previous employer.

£200,000 - Decisions, decisions...

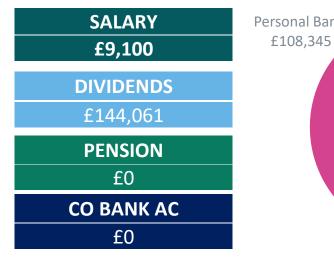


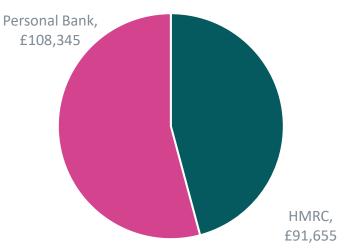


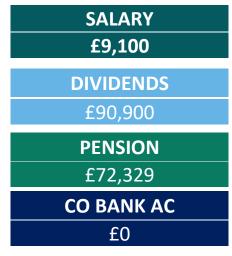
- Tax inefficient extraction high tax (c46%)
- Significant cash for living expenses.
- No funds retained future dividend source
- Additional rate tax liability
- Lost personal allowance
- Child benefit charge to pay
- Annual Allowance lost
- No pension provision

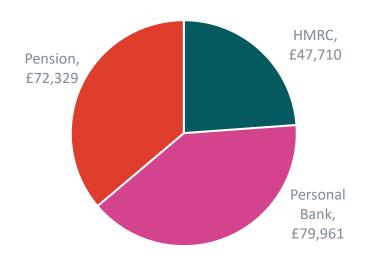
- Reduced taxation (c24%)
- Less cash for living expenses
- No funds retained future dividend source
- No additional rate tax liability
- Personal allowance retained
- Child benefit charge to pay
- Some Annual Allowance used
- Pension provision made

£200,000 - Decisions, decisions...









116% return!



If only there was an easy way to do this...

Extracting Company Profits Tool

built by M&G

Tax Year 2024/25

RESET

Pre change positio			Short Summary					
re change posicio	···	Gross value of individuals	Gross value of individuals pension		Pre Change	After change	Difference	
Scottish Tax Payer	No	Paid gross, ops, rac., avc.	٤0					
	****	* * * * * * * * * * * * * * * * * * *		Individual Bank Account	£108,345	£79,961	-£28,384 -26	
Available Profits	£200,000	Relief at Source	£0	Company Bank Account Pension Contributions	£1 £0	-£0 £72,329	-£1 -163 £72.329 Infinite Increas	
Salary Paid	£9,100			HMRC total take	£91,655	£47,710	-£43,944 -48	
palaly if alu	23,100			HIVING total take	231,000	247,710	*240,044	
Dividends Paid	£144,061	Employer Contributions	£0	Detailed View				
					Pre Change	After change	Difference	
Change (use a - for redi	untine of			Individual				
Shange (use a - roi reui	actions			Salary	£9,100	£9,100	£0 No chan	
				Plus Dividend received	£144,061	£90,900	-£53,161 -31	
Salary Paid	£0	Paid gross ops, pac., avc.	£0	Less Income Tax	£44,816	£20,039	-£24,777 -59	
				Less National Insurance	٤0	£0	£0 No chan	
Dividends Paid -£53,161	Relief at Source 🛺 🕫 🕫	£0	Less Contributions gross	£0	٤0	£0 Nochan		
			Net Income	£108,345	£79,961	-£28,384 -26		
			Less Contributions paid net	٤0	٤0	£0 No chan		
			Cash remaining	£108,345	£79,961	-£28,384 -26		
		Employer Contributions	£72,329					
				Employer				
After change				Available Profits	£200,000	£200.000	£0 Noichan	
Salary	£9,100	Paid gross ops, race, avc.	٤0	Less Dividend Paid	£144,061	£90,900	-£53,161 -3	
Jaiaiy	20,100	T ald gross s.q.ors, kince, arce	20	Less Employer Pension Contribution		£72,329	£72,329 Infinite Increa	
Dividends £90,900	Relief at Source	٤0	Less Corporation Tax	£46,839	£27,671	-£19,167 -4		
	The state of the s		Less Salary Paid	£9,100	£9,100	£0 No chan		
		Employer Contributions	£72,329	Less Employers National Insurance		£0	£0 No chan	
				Profit remaining	٤1	-£0	-£1 -16:	
Assumed rate of tax on	pension income	20% Reduction in individuals bank account	£28,384					
		Increase in pension provision	£72,329	Pension Contributions	£0	£72,329	£72,329 Infinite Increa	
		Amount after PCLS and tax	£61,480					
		"Return" on bank account reduction	116.60%					

This tool will enable you to sit with a client and discuss the different options that they have for extracting profits from their business. You can input a client's current remuneration structure and highlight the difference adjusting this structure can benefit them and possibly mitigate the tax and national insurance payable to HMRC.

The above is based on our understanding of current taxation, legislation and HM Revenue & Customs practice all of which is subject to change without notice. Every care has been taken as to its accuracy, but it must be appreciated that neither M&G nor its representatives can accept any responsibility for loss, however caused, suffered by any person who has acted or refrained from acting as a result of material contained in this calculator.

Please note that the tool uses Category A National Insurance. Any employment allowance which may be available is not taken into account. The employment allowance is not available for sole owner/directors.

Please note, this tool will cease to operate at the end of the tax year displayed above.

Tax legislation states that that the personal allowance may be deducted in the way which will result in the greatest reduction in the taxpayer's liability to income tax. The calculator however proceeds on the basis that it is offset firstly against non-savings income, then savings income and then dividend income. In particular circumstances, a different order may produce a more beneficial result for the individual.

Tax relief example



Employed Manager

Paid a salary from his employer

Salary of £10,000 in higher rate



Company director

Draws a small salary and dividends

Dividends of £10,000 in higher rate

David's tax relief - £10,000 contribution

Higher Rate £10,000 in **Higher Rate Salary Basic Rate** Band

20% Basic Rate relief at source

The difference between higher and basic rate tax on salary (40% - 20% = 20%)

Tax relief = 40%

Janine's tax relief - £10,000 contribution

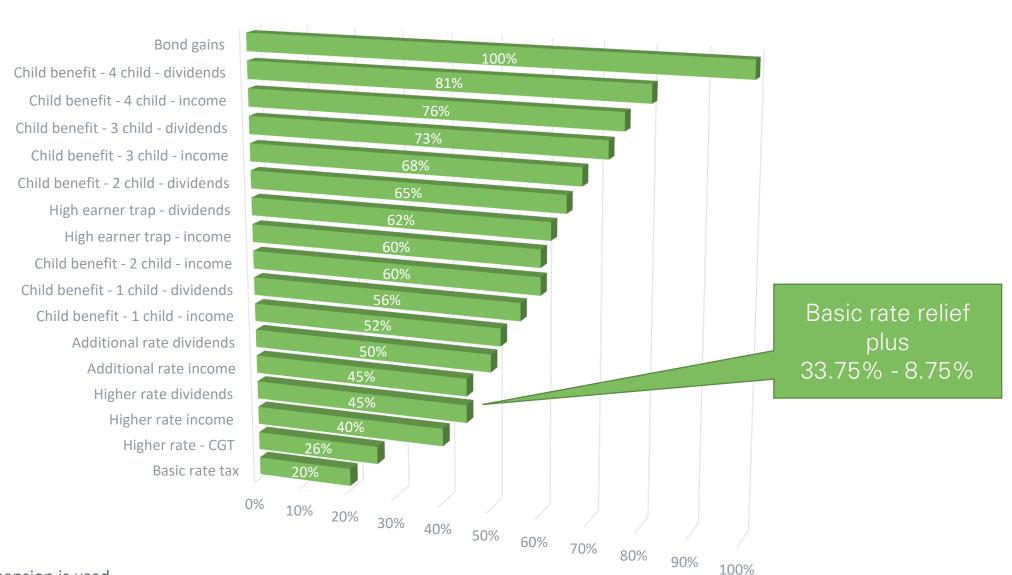
Higher Rate £10,000 in **Higher Rate Dividends Basic Rate** Band Salary

20% Basic Rate relief at source

The difference between higher and basic rate tax on dividends (33.75% - 8.75% = 25%)

Tax relief = 45%

Tax Relief – Effective rates



Assumes a relief at source pension is used.

Tax Relief Modeller Tool

Tax Year 2024/25

ABOUT YOUR CLIENT			CHARGEABLE EVENTS - BOND GAINS					
What is the client's age?	Under 75	Onshore Gain 1		Years Gain 1 (N)	Slice 1			
		Onshore Gain 2		Years Gain 2 (N)	Slice 2			
Scottish Tax Payer?	No	Onshore Gain 3		Years Gain 3 (N)	Slice 3			
		Onshore Gain 4		Years Gain 4 (N)	Slice 4			
Number of Children		Offshore Gain 1		Years Gain 1 (N)	Slice 1			
Gift Aid (Gross amt)		Offshore Gain 2		Years Gain 2 (N)	Slice 2			
dit Aid (dioss aiit)		Offshore Gain 3		Years Gain 3 (N)	Slice 3			
		Offshore Gain 4		Years Gain 4 (N)	Slice 4			
					SIGN CONTRIBUTIONS			
INCOME SOURCES				EXISTING PEN	SION CONTRIBUTIONS	R		
Employment Income		Gross Savings Interest	Gross Savings Interest		Relief at Source (Net Amount)			
Benefits in Kind		Dividends	Contributions paid g		•	E		
Taxable Self Employed Profits UFPLS (taxable element) Drawdown / Annuity Income		Non Residential Capital Gains	Non Residential Capital Gains					
		Residential Capital Gains Taxable Redundancy Payment		NEW PENSION CONTRIBUTIONS		S		
State Pension Income		Rental Income - Relevant	Rental Income - Relevant Relief at Source (Net Amount)		Amount)	-		
Purchased Life Annuity Income		Rental Income - Not relevant		Contributions paid g	ross			
BEFORE NEW CONTRI	BUTIONS	AFTER NEW CONTRI	BUTIONS	DIFFERENCE	PENSION SUN	MMARY		
"Total Income"	£0	"Total Income"	£O	£O	Relevant Earnings	£0		
Adjusted Net Income	£O	Adjusted Net Income	£O	£0	Contributions: Existing	£0		
Personal Allowance	£12,570	Personal Allowance	£12,570	£0	New	£0		
Personal Savings Allowance	£O	Personal Savings Allowance	£O	£0	Total	£0		
Child Benefit Charge	£0	Child Benefit Charge	£O	£0				
Capital Gains Tax	£O	Capital Gains Tax	£O	£O	Effective Rate			
Tax Liability	£O	Tax Liability	£O	£0	of	0.00%		
					Tax Relief			
					(on new contributions)			
Bond Gains Summary		Bond Gains Summary						
•	£O		£O	£O				
Tax on gains	£0 £0	Tax on gains Onshore Tax Credit	£0 £0	£0 £0	Please navigate between v	workings and inputs		
Bond Gains Summary Tax on gains Onshore Tax Credit Top slicing relief		Tax on gains			Please navigate between v using the tabs at the bot			

£0

What's the record?

Important Information

"Bank Balance"

Liability

Before using this tool you should read the Important information about this tool and Important information about the calculations included on the "Home" tab. Hover over the red tags beside fields for further information.

"Bank Balance"

Liability

£0

Tax Relief Modeller Tool

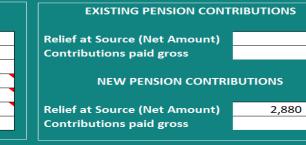
built by M&G

ABOUT YOUR CLIENT						
What is the client's age?	Under 75					
Scottish Tax Payer?	No					
Number of Children						
Gift Aid (Gross amt)						

CHARGEABLE EVENTS - BOND GAINS							
Onshore Gain 1	250,000	Years Gain 1 (N)	37	Slice 1	6,757		
Onshore Gain 2		Years Gain 2 (N)		Slice 2			
Onshore Gain 3		Years Gain 3 (N)		Slice 3			
Onshore Gain 4		Years Gain 4 (N)		Slice 4			
Offshore Gain 1		Years Gain 1 (N)		Slice 1			
Offshore Gain 2		Years Gain 2 (N)		Slice 2			
Offshore Gain 3		Years Gain 3 (N)		Slice 3			
Offshore Gain 4		Years Gain 4 (N)		Slice 4			

	INCOINE SOURCES		
Employment Income Benefits in Kind		Gross Savings Interest Dividends	
Taxable Self Employed Profits		Taxable Capital Gains (10%/20%)	
UFPLS (taxable element) Drawdown / Annuity Income		Taxable Capital Gains (18%/28%) Taxable Redundancy Payment	
State Pension Income Purchased Life Annuity Income	8,000	Rental Income - Relevant Rental Income - Not relevant	

INCOME SOURCES



R E S E T

BEFORE NEW CONTRIBUTIONS		AFTER NEW CONTRIBUTIONS		DIFFERENCE	PENSION SUMMARY	
"Total Income"	£296,000	"Total Income"	£296,000	£0	Relevant Earnings	£0
Adjusted Net Income	£296,000	Adjusted Net Income	£292,400	-£3,600	Contributions: Existing	£O
Personal Allowance	£O	Personal Allowance	£0	£0	New	£3,600
Personal Savings Allowance	£O	Personal Savings Allowance	£0	£0	Total	£3,600
Child Benefit Charge	£O	Child Benefit Charge	£0	£0	_	
Capital Gains Tax	£0	Capital Gains Tax	£O	£O	Effective Rate	
Tax Liability	£29,262	Tax Liability	£10,140	-£19,122	of Tax Relief (on new contributions)	551.17%
Bond Gains Summary		Bond Gains Summary				
Tax on gains	£107,300	Tax on gains	£107,120	£180		
Onshore Tax Credit	£50,000	Onshore Tax Credit	£50,000	£0	Please navigate between workings and inputs using tabs at the bottom of the sheet.	
Top slicing relief	£38,898	Top slicing relief	£57,120	£18,222		
Liability	£18,402	Liability	£0	-£18,402		
"Bank Balance"	£266,738	"Bank Balance"	£282,980	£16,242		

38,000



Segmenting pensions

Client's heirs

Client's Peace of Mind

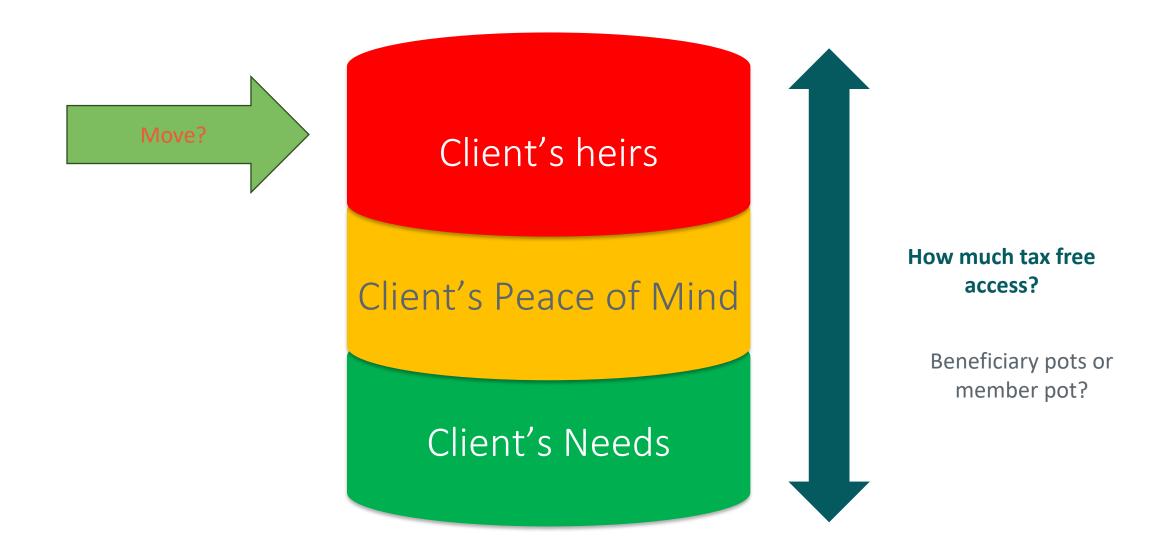
Client's Needs

Expect to be unused and will have IHT and / or income tax liability

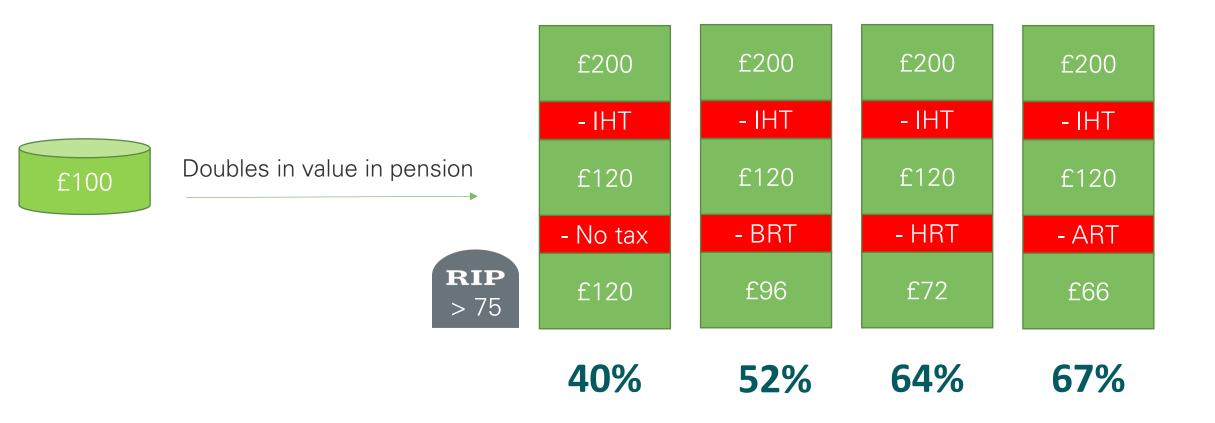
May be required to meet retirement needs

Expected to be used to meet retirement needs

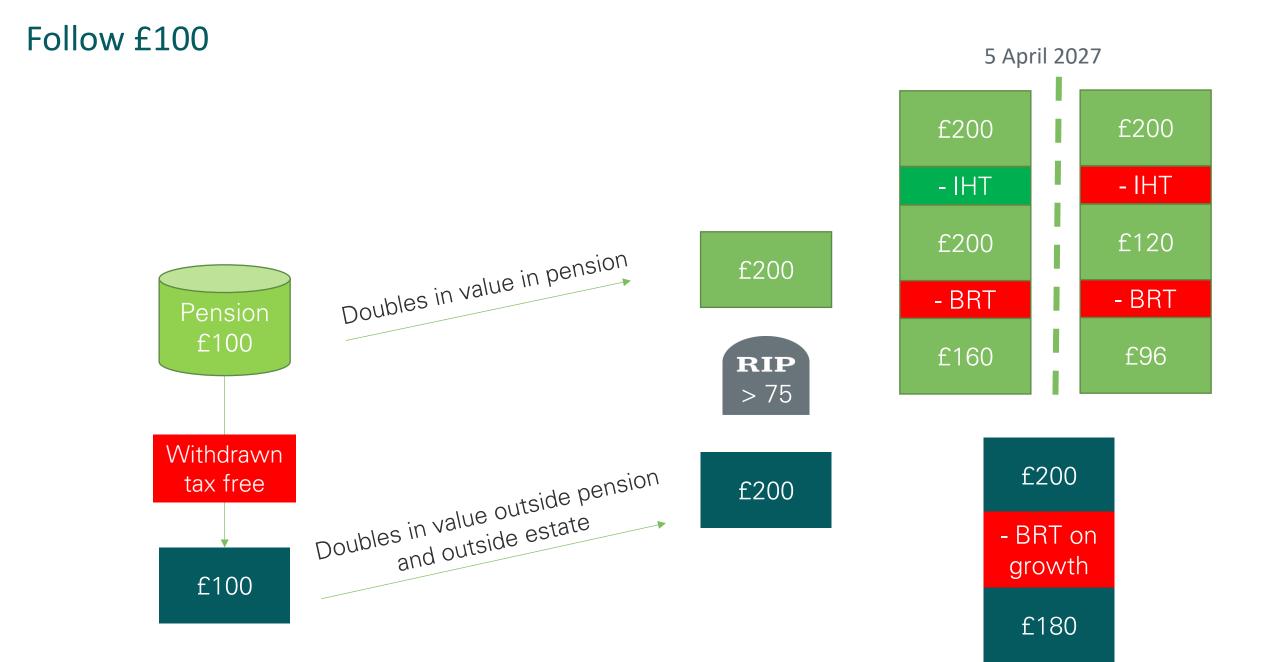
Clients pension pot



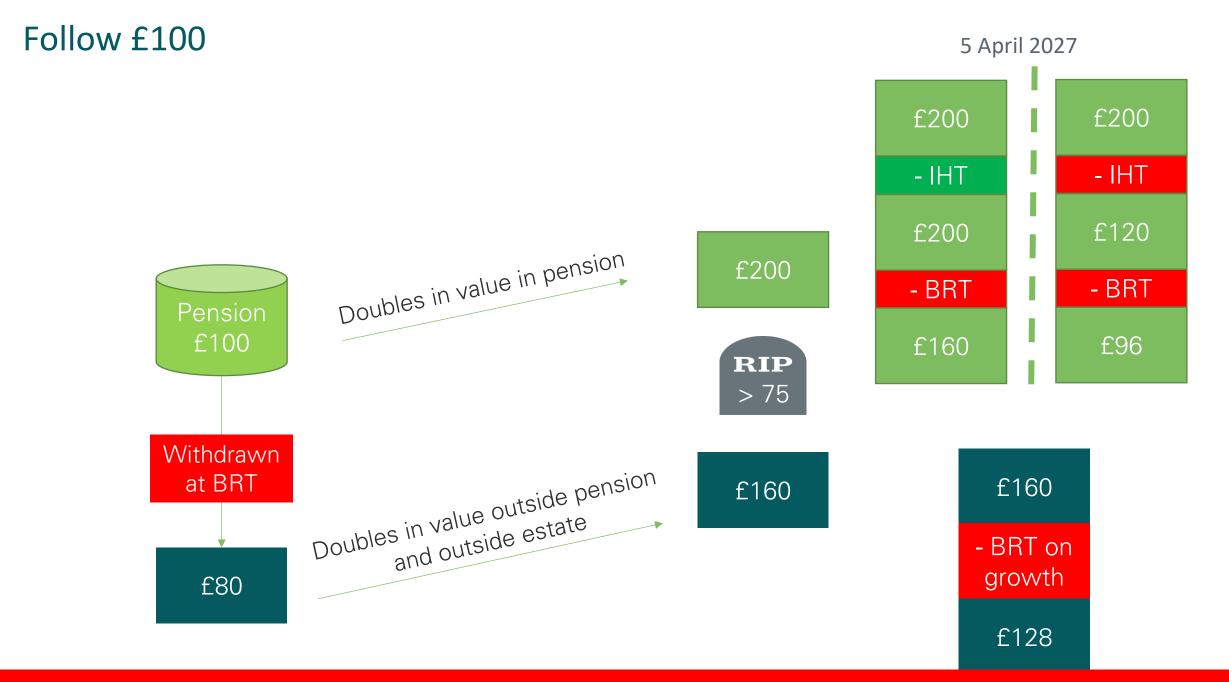
Follow £100



Can you get the pension pot to the next generation with less tax?

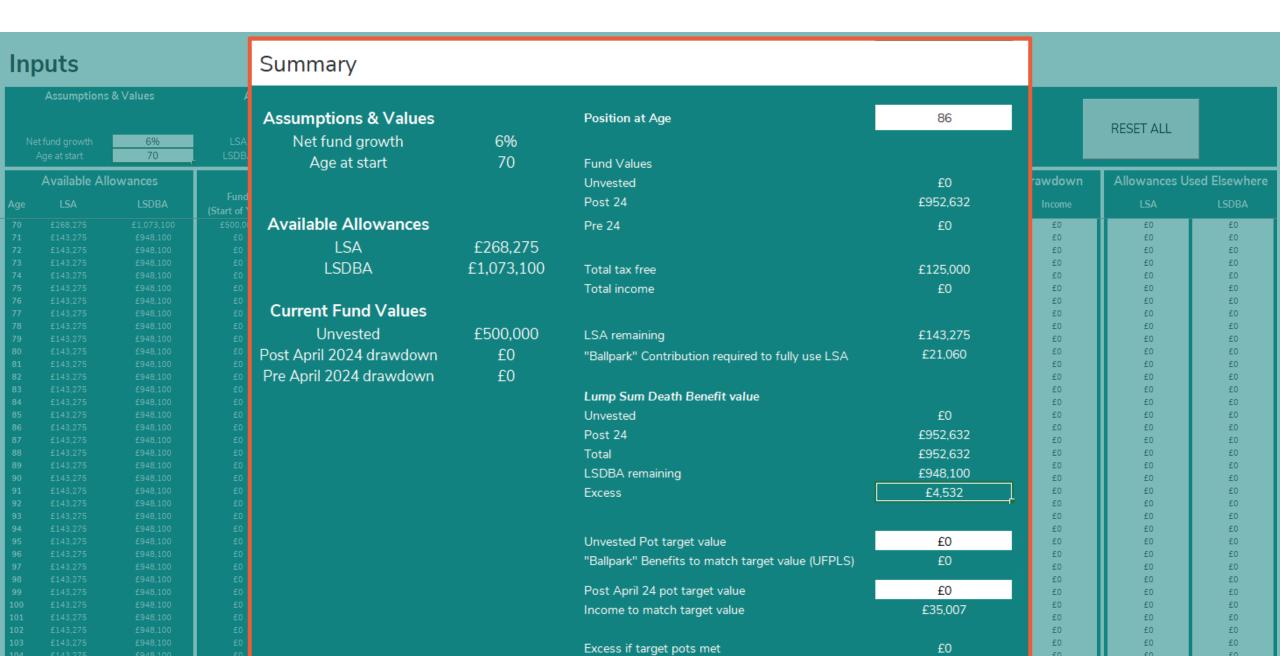


If gift failed it would be 40% IHT on £100 = £40



If gift failed it would be 40% IHT on £80 = £32

LSA/LSDBA Modeller



Pensions for the family

The parent

£250 per month gift (£3,000 per year) using annual IHT exemption

IHT relief – 40% x £3,000 – £1,200

£3,000 + relief at source of £750 = £3,750

20% rate taxpayer

40% rate taxpayer

The 'child'

Increased income £0

Increased income £750

'Family' tax relief

65%

90%

1 gift = 3 benefits

IHT planning, Income Tax Reduction, Retirement Savings

Learning Objectives

By the end of this session, you will be able to

Explain the operation of pension tax relief

Describe the interaction of annual allowance with pension tax relief

Identify clients who could have improved outcomes through using pension contributions



Tech Matters

Award winning technical support for Financial Professionals

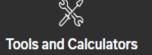
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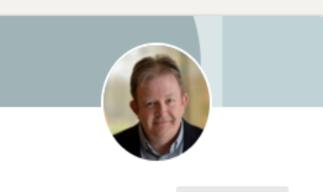












Les Cameron Manager

Joined group: Feb 2023

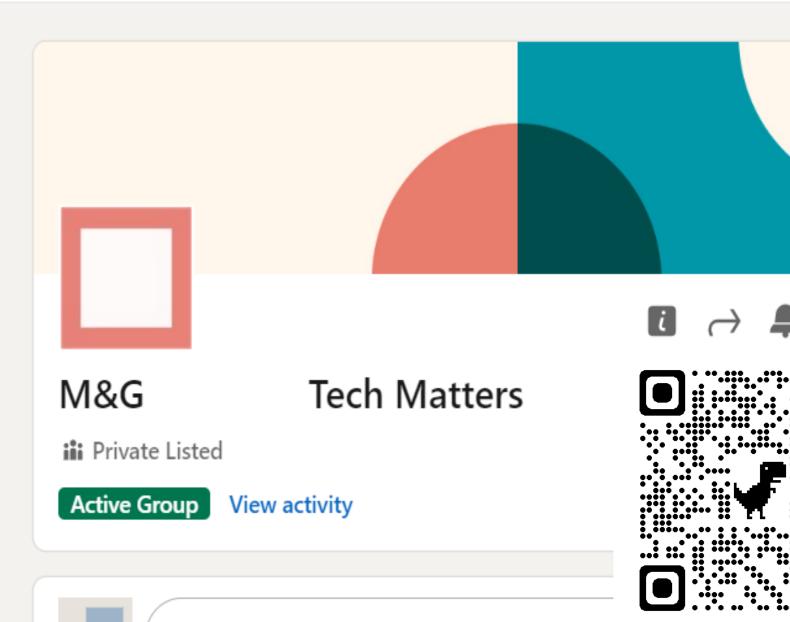
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