

**M&G Investment Management Limited** 

**MiFID II Best Execution Disclosures** 

For the period 1/1/2018 to 31/12/2018



### **TABLE OF CONTENTS**

| 1. Introduction                            | 3  |
|--|----|
| 2. EQUITIES — SHARES & DEPOSITARY RECEIPTS | 4  |
| 3. Debt Instruments                        | 7  |
| 4. Interest Rate Derivatives               | 10 |
| 5. CREDIT DERIVATIVES                      | 13 |
| 6. Currency Derivatives                    | 15 |
| 7. STRUCTURED FINANCE INSTRUMENTS          | 18 |
| 8. EQUITY DERIVATIVES                      | 20 |
| 9. SECURITIZED DERIVATIVES                 | 22 |
| 10. Exchange Traded Products               | 24 |
| 11. OTHER INSTRUMENTS - CONVERTIBLE BONDS  | 26 |
| 12. SECURITIES FINANCING TRANSACTIONS      | 28 |



### 1. Introduction

This document has been issued by M&G Investment Management Limited ('MAGIM', 'the Firm'). MAGIM is authorised and regulated by the Financial Conduct Authority ('FCA') as a MiFID Investment Firm; the main regulated activity it performs is portfolio management for clients that meet the FCA handbook definition of 'professional client'.

MAGIM has published this document in line with the requirements of MiFID II and supplementing Regulatory Technical Standards (RTS). The legislation requires portfolio managers to summarise and disclose annually the top five execution venues in terms of trading volumes where they executed decisions to deal in the preceding year and associated information on the quality of execution for each class of financial instrument. This document should be read in conjunction with MAGIM's Execution Policy for Professional Clients (available on our website), which outlines how orders are executed and includes the list of updated counterparties and venues.

MAGIM operates centralised dealing teams, who are responsible for dealing in MiFID financial instruments. The dealing teams conclude transactions with external counterparties in relation to the discretionary investment decisions made by M&G's portfolio management teams. During 2018, MAGIM's dealing teams undertook dealing in the following financial instruments for clients:

- Bonds
- Convertible bonds
- Credit default swaps exchange traded and over-the-counter
- Currency derivatives
- Depositary receipts
- Equities
- Equity swaps and other derivatives

- Exchange traded equity derivatives futures and options
- Exchange traded funds
- Interest rate derivatives exchange traded and over-the-counter
- Money market instruments
- Securities Financing Transactions
- Structured finance e.g. asset backed securities
- Warrants

The following are the key terms included in this report along with their definitions as per MiFID II:

- "Execution venues" include regulated markets, multilateral trading facilities, organised trading facilities, systematic internalisers, market makers and other liquidity providers;
- "Passive" is defined as an order that provided liquidity to the market;
- "Aggressive" as an order that took liquidity from the market; and
- "Directed" refers to circumstances when a client specifies the execution venue or trading counterparty prior to the execution of the order.
- "Placed Orders" refers to those executed by Placement or 'indirect execution' where orders are transmitted to a trading counterparty (e.g. a broker) 'to work and execute in the market'. This is the mode of execution primarily used for Equities and Equity Derivatives and indicated in the report separately.
- Direct execution refers to those where MAGIM as an asset manager executes its own decisions to deal based on a request-for-quote from a trading counterparty or has transacted directly on a trading platform, such as a Multilateral Trading Facility (MTF). This is the mode of execution used for all other financial instruments.

MAGIM's quantitative reports do not contain information on passive / aggressive orders because we believe that the notion of passive / aggressive applies only where a firm directly executes on execution venues that operate transparent order books. This does not apply to MAGIM.



# 2. Equities — Shares & Depositary Receipts

# **2.1.** Top five Execution Venues - Placed

| Class Of Financial Instrument Equity Shares & Depositary Receipts - Tick size liquidity band 5 and 6 (from 2000 trades per day) |                              |  |   |                                 |                                    |                               |
|---|------------------------------|--|---|---------------------------------|------------------------------------|-------------------------------|
| Notification if <1 average trade per busine   | ess day in the previous year | N  |   |                                 |                                    |                               |
| Top five venues ranked in terms of trading  | g volumes                    |  |   |                                 |                                    |                               |
| (descending order)  |                              | Proportion of volume traded as a percentage of total in that class | Proportion of orders executed as a<br>percentage of total in that class | Percentage of Passive<br>Orders | Percentage of<br>Aggressive Orders | Percentage of Directed Orders |
| Name  | Venue Identifier (LEI/MIC)   | Or total in that diass   | percentage of total in that dass  | Gracis                          | Algeressive orders                 | Orders                        |
| CITIGROUP GLOBAL MARKETS LIMITED  | XKZZ2JZF41MRHTR1V493         | 11.44%   | 13.87%  | N/A                             | N/A                                | N/A                           |
| DEUTSCHE BANK AG  | 7LTWFZYICNSX8D621K86         | 9.61%  | 6.23%   | N/A                             | N/A                                | N/A                           |
| HSBC BANK PLC   | MP6I5ZYZBEU3UXPYFY54         | 8.52%  | 19.32%  | N/A                             | N/A                                | N/A                           |
| MERRILL LYNCH INTERNATIONAL   | GGDZP1UYGU9STUHRDP48         | 7.56%  | 11.05%  | N/A                             | N/A                                | N/A                           |
| LIQUIDNET EUROPE LIMITED  | 213800ZIRB79BE5XQM68         | 7.20%  | 9.12%   | N/A                             | N/A                                | N/A                           |

| Class Of Financial Instrument   |                              | Equity Shares & Depositary Receipts - Tick size liquidity band 3 and 4 (from 80 to 1999 trades per day) |   |                              |                                    |                               |
|---|------------------------------|---|---|------------------------------|------------------------------------|-------------------------------|
| Notification if <1 average trade per busine                           | ess day in the previous year | N   |   |                              |                                    |                               |
| Top five venues ranked in terms of trading volumes (descending order) |                              |   |   |                              |                                    |                               |
|   |                              | Proportion of volume traded as a percentage of total in that class                                      | Proportion of orders executed as a<br>percentage of total in that class | Percentage of Passive Orders | Percentage of<br>Aggressive Orders | Percentage of Directed Orders |
| Name  | Venue Identifier (LEI/MIC)   | or total in that class  | percentage of total in that class                                       | Orders                       | Aggressive orders                  | Orders                        |
| CITIGROUP GLOBAL MARKETS LIMITED                                      | XKZZ2JZF41MRHTR1V493         | 31.02%  | 27.77%  | N/A                          | N/A                                | N/A                           |
| ATLANTIC EQUITIES LLP   | 213800327M9B4D9S1553         | 12.09%  | 7.54%   | N/A                          | N/A                                | N/A                           |
| STIFEL NICOLAUS EUROPE LIMITED  | 213800BVEFNZ8UYPKL03         | 8.63%   | 2.35%   | N/A                          | N/A                                | N/A                           |
| DEUTSCHE BANK AG  | 7LTWFZYICNSX8D621K86         | 5.27%   | 11.73%  | N/A                          | N/A                                | N/A                           |
| JP MORGAN SECURITIES PLC  | K6Q0W1PS1L1O4IQL9C32         | 5.22%   | 1.79%   | N/A                          | N/A                                | N/A                           |

| Class Of Financial Instrument   |                             | Equity Shares & Depositary Receipts - Tick size liquidity band 1 and 2 (from 0 to 79 trades per day) |  |                                 |                                    |                               |
|---|-----------------------------|--|--|---------------------------------|------------------------------------|-------------------------------|
| Notification if <1 average trade per busine                           | ss day in the previous year | N  |  |                                 |                                    |                               |
| Top five venues ranked in terms of trading volumes (descending order) |                             | Proportion of volume traded as a percentage of total in that class                                   | Proportion of orders executed as a percentage of total in that class | Percentage of Passive<br>Orders | Percentage of<br>Aggressive Orders | Percentage of Directed Orders |
| Name  | Venue Identifier (LEI/MIC)  | of total in that class   | percentage of total in that class                                    | Orders                          | Applessive Orders                  | Orders                        |
| CITIGROUP GLOBAL MARKETS LIMITED                                      | XKZZ2JZF41MRHTR1V493        | 34.20%   | 33.22%   | N/A                             | N/A                                | N/A                           |
| DEUTSCHE BANK AG  | 7LTWFZYICNSX8D621K86        | 23.18%   | 30.89%   | N/A                             | N/A                                | N/A                           |
| MACQUARIE CAPITAL (EUROPE) LIMITED                                    | 549300GX4FPMFF91RJ37        | 12.93%   | 4.41%  | N/A                             | N/A                                | N/A                           |
| MERRILL LYNCH INTERNATIONAL   | GGDZP1UYGU9STUHRDP48        | 10.97%   | 14.17%   | N/A                             | N/A                                | N/A                           |
| JP MORGAN SECURITIES PLC  | K6Q0W1PS1L1O4IQL9C32        | 6.83%  | 9.99%  | N/A                             | N/A                                | N/A                           |



### 2.2. Execution Quality Report

(a) An explanation of the relative importance the firm gave to the execution factors of price, costs, speed, likelihood of execution or any other consideration including qualitative factors when assessing the quality of execution

When reviewing the quality of execution, the Equities Dealing team take into account a number of factors to assess trends and relative performance. The most relevant factors are price, size, speed and costs including explicit and implicit transaction costs. These factors are consistent with MAGIM's Order Execution Policy and may vary in priority depending on the instrument and its liquidity. For example in the case of illiquid assets, the ability to fulfil the order size might take precedence over the price offered.

(b) a description of any close links, conflicts of interests, and common ownerships with respect to any execution venues used to execute orders

MAGIM does not have any close links or common ownerships with respect to any execution venues or trading counterparties used by MAGIM's dealing teams for execution. MAGIM's execution policy requires that execution venues and trading counterparties can only be used where they have been approved by our venue / counterparty approval process.

(c) a description of any specific arrangements with any execution venues regarding payments made or received, discounts, rebates or non-monetary benefits received

There are no specific arrangements with any execution venues regarding payments made or received, discounts, rebates or non-monetary benefits received. Additionally, as per our Execution Policy, any remunerations, discounts or non-monetary benefit from routing client orders to a particular execution venue or counterparty are not allowed under our existing Conflicts of Interest, Inducements and Gifts and Hospitality policies and exceptions are monitored accordingly.

(d) an explanation of the factors that led to a change in the list of execution venues listed in the firm's execution policy, if such a change occurred

MAGIM reviews its list of execution venues at least annually to ensure it is able, on a consistent basis, to obtain the best possible results when executing orders on behalf of clients. All additions to execution venues and counterparties are approved via our Counterparty Approval processes as outlined in our Execution Policy. Performance of counterparties are continually monitored and assessed on a periodic basis and some of them may be removed for reasons such as under-performance. There were no other notable changes during 2018.

(e) an explanation of how order execution differs according to client categorisation, where the firm treats categories of clients differently and where it may affect the order execution arrangements

MAGIM only performs regulated activities for professional clients; it does not deal directly with retail clients.

(f) an explanation of whether other criteria were given precedence over immediate price and cost when executing retail client orders and how these other criteria were instrumental in delivering the best possible result in terms of the total consideration to the client

MAGIM only performs regulated activities for professional clients; it does not deal directly with retail clients.



#### (g) an explanation of how the investment firm has used any data or tools relating to the quality of execution, including any data published under Delegated Regulation (EU) 2017/575 (RTS 27)

The Equities Dealing team regularly uses internal tools and third party provider analysis to assist with monitoring and reviewing the quality of execution. This data includes FIX tags 29, 30 and 851 as well as Request For Quotes data.

An ongoing process of monitoring is in place to enable MAGIM to demonstrate that best execution and appropriate client outcomes are achieved with participation by Front Office Dealing teams, the Controls and Assurance function and the Compliance Monitoring team. Outputs from this monitoring activity is reported to appropriate Oversight Committees. Further information is provided in our Execution Policy.

MAGIM continues to look at data issued by execution venues under RTS27 to look for opportunities to improve transparency around quality of execution.

(h) where applicable, an explanation of how the investment firm has used output of a consolidated tape provider established under Article 65 of Directive 2014/65/EU

MAGIM did not use the output of a consolidated tape provider established under Article 65 of MiFID II Directive 2014/65/EU.



## 3. Debt Instruments

## **3.1.** Top five Execution Venues

| Class Of Financial Instrument  |                            | Debt Instruments : Bonds   |  |                              |                                    |                               |
|--|----------------------------|--|--|------------------------------|------------------------------------|-------------------------------|
| Notification if <1 average trade per business day in the previous year |                            | N  |  |                              |                                    |                               |
| Top five venues ranked in terms of tradin                              | ng volumes                 |  |  |                              |                                    |                               |
| (descending order)   |                            | Proportion of volume traded as a percentage of total in that class | Proportion of orders executed as a percentage of total in that class | Percentage of Passive Orders | Percentage of<br>Aggressive Orders | Percentage of Directed Orders |
| Name   | Venue Identifier (LEI/MIC) | or total in that class   | or total in that class   | orders                       | Aggressive orders                  | Orders                        |
| TRADEWEB*  | TREU                       | 68.58%   | 49.02%   | N/A                          | N/A                                | N/A                           |
| TSOX*  | BMTF                       | 16.00%   | 22.60%   | N/A                          | N/A                                | N/A                           |
| MARKETAXESS*   | MAEL                       | 6.78%  | 19.18%   | N/A                          | N/A                                | N/A                           |
| CITIGROUP GLOBAL MARKETS LIMITED                                       | XKZZ2JZF41MRHTR1V493       | 1.83%  | 0.65%  | N/A                          | N/A                                | N/A                           |
| JP MORGAN SECURITIES PLC   | K6Q0W1PS1L1O4IQL9C32       | 1.62%  | 0.79%  | N/A                          | N/A                                | N/A                           |

| Class Of Financial Instrument   |                               | Debt Instruments : Money Market Instruments |  |                                 |                                    |                               |
|---|-------------------------------|---|--|---------------------------------|------------------------------------|-------------------------------|
| Notification if <1 average trade per busin                            | ness day in the previous year | N   |  |                                 |                                    |                               |
| Top five venues ranked in terms of trading volumes (descending order) |                               | · · · · · · · · · · · · · · · · · · ·       | Proportion of orders executed as a percentage of total in that class | Percentage of Passive<br>Orders | Percentage of<br>Aggressive Orders | Percentage of Directed Orders |
| Name  | Venue Identifier (LEI/MIC)    | of total in that class                      | percentage of total in that class                                    | Orders                          | Aggressive Orders                  | Orders                        |
| TRADEWEB*   | TREU                          | 68.10%                                      | 72.33%   | N/A                             | N/A                                | N/A                           |
| TSOX*   | BMTF                          | 22.18%                                      | 17.92%   | N/A                             | N/A                                | N/A                           |
| MERRILL LYNCH INTERNATIONAL   | GGDZP1UYGU9STUHRDP48          | 2.56%                                       | 0.19%  | N/A                             | N/A                                | N/A                           |
| CITIGROUP GLOBAL MARKETS LIMITED                                      | XKZZ2JZF41MRHTR1V493          | 2.56%                                       | 0.75%  | N/A                             | N/A                                | N/A                           |
| NATWEST MARKETS PLC   | RR3QWICWWIPCS8A4S074          | 1.80%                                       | 0.38%  | N/A                             | N/A                                | N/A                           |

## 3.2. Execution Quality Report

(a) An explanation of the relative importance the firm gave to the execution factors of price, costs, speed, likelihood of execution or any other consideration including qualitative factors when assessing the quality of execution

When reviewing the quality of execution, the desk will consider a number of factors to assess trends and relative performance. Typically, price, size and costs including explicit and implicit.



#### (b) a description of any close links, conflicts of interests, and common ownerships with respect to any execution venues used to execute orders

MAGIM does not have any close links or common ownerships with respect to any execution venues or trading counterparties used by MAGIM's dealing teams for execution. MAGIM's execution policy requires that execution venues and trading counterparties can only be used where they have been approved by our venue / counterparty approval process.

#### (c) a description of any specific arrangements with any execution venues regarding payments made or received, discounts, rebates or non-monetary benefits received

There are no specific arrangements with any execution venues regarding payments made or received, discounts, rebates or non-monetary benefits received. Additionally, as per our Execution Policy, any remunerations, discounts or non-monetary benefit from routing client orders to a particular execution venue or counterparty are not allowed under our existing Conflicts of Interest, Inducements and Gifts and Hospitality policies and exceptions are monitored accordingly.

#### (d) an explanation of the factors that led to a change in the list of execution venues listed in the firm's execution policy, if such a change occurred

MAGIM reviews its list of execution venues at least annually to ensure it is able, on a consistent basis, to obtain the best possible results when executing orders on behalf of clients. All additions to execution venues and counterparties are approved via our Counterparty Approval processes as outlined in our Execution Policy. Performance of counterparties are continually monitored and assessed on a periodic basis and some of them may be removed for reasons such as under-performance.

Our updated Execution policy for Bonds and Money Market Instruments includes venues used such as Tradeweb Europe Limited, Bloomberg TSOX etc. There were no other notable changes during 2018.

#### (e) an explanation of how order execution differs according to client categorisation, where the firm treats categories of clients differently and where it may affect the order execution arrangements

MAGIM only performs regulated activities for professional clients; it does not deal directly with retail clients.

(f) an explanation of whether other criteria were given precedence over immediate price and cost when executing retail client orders and how these other criteria were instrumental in delivering the best possible result in terms of the total consideration to the client

MAGIM only performs regulated activities for professional clients; it does not deal directly with retail clients.

#### (g) an explanation of how the investment firm has used any data or tools relating to the quality of execution, including any data published under Delegated Regulation (EU) 2017/575 (RTS 27)

An ongoing process of monitoring is in place to enable MAGIM to demonstrate that best execution and appropriate client outcomes are achieved with participation by Front Office Dealing teams, the Controls and Assurance function and the Compliance Monitoring team. Outputs from this monitoring activity is reported to appropriate Oversight Committees. Further information is provided in our Execution Policy.

MAGIM continues to look at data issued by execution venues under RTS27 to look for opportunities to improve transparency around quality of execution.

#### (h) where applicable, an explanation of how the investment firm has used output of a consolidated tape provider established under Article 65 of Directive 2014/65/EU

MAGIM did not use the output of a consolidated tape provider established under Article 65 of MiFID II Directive 2014/65/EU.



Where an RFQ system of a trading venue (marked \*in table Section 3.1 Top five Execution Venues) is used to select different counterparties in order to obtain quotes and ultimately conclude the transaction.

As per the ESMA's updated MiFID and MiFIR Investor Protection Q&A (dated 3 October 2018), where we have used the Request For Quote systems of trading venues such as TradeWeb, MarketAxess, Bloomberg (TSOX/EMSX), FX Connect MTF etc.., we provide additional information in relation to the identity of the Top five counterparties with whom we have executed trades in the previous year via these venues.

| Orders executed on TRADEWEB                                  | Debt Instruments : Bonds   |        |
|--|--|--------|
| Top five counterparties ranked in terms o (descending order) | Proportion of volume traded as a percentage of total in that class |        |
| Name   | percentage of total in that class                                  |        |
| NATWEST MARKETS PLC RR3QWICWWIPCS8A4S074                     |  | 12.90% |
| CITIGROUP GLOBAL MARKETS LIMITED                             | XKZZ2JZF41MRHTR1V493   | 9.07%  |
| MORGAN STANLEY & CO<br>INTERNATIONAL P                       | 4PQUHN3JPFGFNF3BB653   | 8.56%  |
| BARCLAYS BANK PLC G5GSEF7VJP5I7OUK5573                       |  | 8.36%  |
| UBS AG LONDON BRANCH   | BFM8T61CT2L1QCEMIK50   | 7.82%  |

| Orders executed on TRADEWEB                           |  | Debt Instruments : Money Market Instruments |
|---|--|---|
| Top five venues ranked in terms of (descending order) | Proportion of volume traded as a percentage of total in that class |   |
| Name Venue Identifier (LEI/MIC)                       |  | percentage of total in that class           |
| SOCIETE GENERALE SA O2RNE8IBXP4R0TD8PU41              |  | 19.83%                                      |
| NATWEST MARKETS PLC                                   | RR3QWICWWIPCS8A4S074   | 13.34%                                      |
| TORONTO DOMINION BANK                                 | TORONTO DOMINION BANK PT3QB789TSUIDF371261                         |   |
| BARCLAYS BANK PLC G5GSEF7VJP5I7OUK5573                |  | 8.74%                                       |
| HSBC BANK PLC   | MP6I5ZYZBEU3UXPYFY54   | 8.69%                                       |

| Orders executed on TSOX                                       | Debt Instruments : Bonds                         |        |  |
|---|--|--------|--|
| Top five venues ranked in terms of trading (descending order) | Proportion of volume traded as a                 |        |  |
| Name  | percentage of total in that class                |        |  |
| JP MORGAN SECURITIES PLC K6Q0W1PS1L1O4IQL9C32                 |  | 12.07% |  |
| BARCLAYS BANK PLC   | G5GSEF7VJP5I7OUK5573                             | 10.82% |  |
| GOLDMAN SACHS INTERNATIONAL                                   | GOLDMAN SACHS INTERNATIONAL W22LROWP2IHZNBB6K528 |        |  |
| MORGAN STANLEY & CO INTERNATIONAL P  4PQUHN3JPFGFNF3BB653     |  | 8.93%  |  |
| CITIGROUP GLOBAL MARKETS LIMITED                              | XKZZ2JZF41MRHTR1V493                             | 8.44%  |  |

| Orders executed on TSOX             |  | Debt Instruments : Money Market Instruments |
|-------------------------------------|--|---|
| Top five venues ranked in terms o   | f trading volumes  |   |
| (descending order)                  | Proportion of volume traded as a percentage of total in that class |   |
| Name                                | Venue Identifier (LEI/MIC)   | percentage of total in that class           |
| CITIGROUP GLOBAL MARKETS<br>LIMITED | XKZZ2JZF41MRHTR1V493   | 38.34%                                      |
| TORONTO DOMINION BANK               | PT3QB789TSUIDF371261   | 21.75%                                      |
| BARCLAYS BANK PLC                   | G5GSEF7VJP5I7OUK5573   | 15.57%                                      |
| NATIXIS                             | KX1WK48MPD4Y2NCUIZ63   | 6.41%                                       |
| NATWEST MARKETS PLC                 | RR3QWICWWIPCS8A4S074   | 5.24%                                       |

| Orders executed on MarketAxess                | Debt Instruments : Bonds  |        |
|---|---|--------|
| Top five venues ranked in terms of tradi      |   |        |
| (descending order)                            | Proportion of volume traded as a<br>percentage of total in that class |        |
| Name  | percentage of total in that class                                     |        |
| HSBC BANK PLC MP6I5ZYZBEU3UXPYFY54            |   | 12.78% |
| MARKETAXESS CAPITAL LIMITED                   | 529900CTXON8S5AOCB70  | 10.70% |
| GOLDMAN SACHS INTERNATIONAL                   | W22LROWP2IHZNBB6K528  | 10.04% |
| JP MORGAN SECURITIES PLC K6Q0W1PS1L1O4IQL9C32 |   | 9.59%  |
| MORGAN STANLEY & CO<br>INTERNATIONAL P        | 4PQUHN3JPFGFNF3BB653  | 8.76%  |



## 4. Interest Rate Derivatives

# **4.1.** Top five Execution Venues

| Class Of Financial Instrument                 |                            | Interest Rate Derivatives - Futures & Options admitted to trading on a trading venue |  |                                 |                                    |                               |
|---|----------------------------|--|--|---------------------------------|------------------------------------|-------------------------------|
| Notification if <1 average trade per business | day in the previous year   | N  |  |                                 |                                    |                               |
| Top five venues ranked in terms of trading vo | olumes                     |  |  |                                 |                                    |                               |
| (descending order)                            |                            | Proportion of volume traded as a<br>percentage of total in that class                | Proportion of orders executed as a percentage of total in that class | Percentage of Passive<br>Orders | Percentage of<br>Aggressive Orders | Percentage of Directed Orders |
| Name  | Venue Identifier (LEI/MIC) | percentage or total in that class  | percentage or total in that class                                    | orders                          | Appressive orders                  | Gracis                        |
| NOMURA INTERNATIONAL PLC                      | DGQCSV2PHVF7I2743539       | 62.18%   | 62.81%   | N/A                             | N/A                                | N/A                           |
| MORGAN STANLEY & CO INTERNATIONAL P           | 4PQUHN3JPFGFNF3BB653       | 25.01%   | 21.20%   | N/A                             | N/A                                | N/A                           |
| UBS AG LONDON BRANCH                          | BFM8T61CT2L1QCEMIK50       | 7.77%  | 8.89%  | N/A                             | N/A                                | N/A                           |
| CITIGROUP GLOBAL MARKETS LIMITED              | XKZZ2JZF41MRHTR1V493       | 4.91%  | 6.61%  | N/A                             | N/A                                | N/A                           |
| GOLDMAN SACHS INTERNATIONAL                   | W22LROWP2IHZNBB6K528       | 0.10%  | 0.31%  | N/A                             | N/A                                | N/A                           |

| Class Of Financial Instrument                 |                            | Interest Rate Derivatives - Swaps & Other Derivatives                 |   |                                 |                                    |                                  |
|---|----------------------------|---|---|---------------------------------|------------------------------------|----------------------------------|
| Notification if <1 average trade per business | s day in the previous year | N   |   |                                 |                                    |                                  |
| Top five venues ranked in terms of trading v  | volumes                    |   |   |                                 | 5                                  |                                  |
| (descending order)                            |                            | Proportion of volume traded as a<br>percentage of total in that class | Proportion of orders executed as a<br>percentage of total in that class | Percentage of Passive<br>Orders | Percentage of<br>Aggressive Orders | Percentage of<br>Directed Orders |
| Name  | Venue Identifier (LEI/MIC) | percentage of total in that class                                     | percentage or total in that class                                       | 0.00.0                          | 7.56.000.00                        | Directed Gracis                  |
| TRADEWEB *                                    | TREU                       | 35.27%  | 11.57%  | N/A                             | N/A                                | N/A                              |
| UBS AG LONDON BRANCH                          | BFM8T61CT2L1QCEMIK50       | 22.12%  | 17.91%  | N/A                             | N/A                                | N/A                              |
| CITIGROUP GLOBAL MARKETS LIMITED              | XKZZ2JZF41MRHTR1V493       | 14.91%  | 19.22%  | N/A                             | N/A                                | N/A                              |
| HSBC BANK PLC                                 | MP6I5ZYZBEU3UXPYFY54       | 11.00%  | 15.49%  | N/A                             | N/A                                | N/A                              |
| GOLDMAN SACHS INTERNATIONAL                   | W22LROWP2IHZNBB6K528       | 6.61%   | 9.89%   | N/A                             | N/A                                | N/A                              |



### 4.2. Execution Quality Report

(a) An explanation of the relative importance the firm gave to the execution factors of price, costs, speed, likelihood of execution or any other consideration including qualitative factors when assessing the quality of execution

The Interest Rate Derivative market is typically liquid in nature and accordingly when making assessments of the quality of execution in normal market conditions M&G determine price to be the most important execution factor. Typically, this will be followed by Order Size and the Nature of Order respectively. Other Execution Factors including Cost, Speed and Likelihood of Execution may also be considered on a case by case basis but in normal market conditions are unlikely to be prioritised over Price, Order Size and Nature of Order. Our Execution Policy provides further information on our approach to the importance of Execution Factors.

MAGIM execute a significant amount of Interest Rate Derivative Swaps electronically via the multibank price platform, Tradeweb Multilateral Trading Facility (Tradeweb MTF). Tradeweb MTF facilitates an efficient method of execution by sourcing real time, competitive liquidity. For larger orders or those where liquidity might be limited such as very long dated maturities it may not always be practical to execute via Tradeweb MTF. On such occasions the Size and Nature of the order may take priority; this may be to avoid any potential adverse market impact that may negatively impact the customer.

(b) a description of any close links, conflicts of interests, and common ownerships with respect to any execution venues used to execute orders

MAGIM does not have any close links or common ownerships with respect to any execution venues or trading counterparties used by MAGIM's dealing teams for execution. MAGIM's execution policy requires that execution venues and trading counterparties can only be used where they have been approved by our venue / counterparty approval process.

(c) a description of any specific arrangements with any execution venues regarding payments made or received, discounts, rebates or non-monetary benefits received

There are no specific arrangements with any execution venues regarding payments made or received, discounts, rebates or non-monetary benefits received. Additionally, as per our Execution Policy, any remunerations, discounts or non-monetary benefit from routing client orders to a particular execution venue or counterparty are not allowed under our existing Conflicts of Interest, Inducements and Gifts and Hospitality policies and exceptions are monitored accordingly.

(d) an explanation of the factors that led to a change in the list of execution venues listed in the firm's execution policy, if such a change occurred

MAGIM reviews its list of execution venues at least annually to ensure it is able, on a consistent basis, to obtain the best possible results when executing orders on behalf of clients. All additions to execution venues and counterparties are approved via our Counterparty Approval processes as outlined in our Execution Policy. Performance of counterparties are continually monitored and assessed on a periodic basis.

Tradeweb Europe Limited has been added in the previous year as a Multilateral Trading Facility (MTF) for Interest Rate Derivatives. There were no other notable changes during 2018.

(e) an explanation of how order execution differs according to client categorisation, where the firm treats categories of clients differently and where it may affect the order execution arrangements

MAGIM only performs regulated activities for professional clients; it does not deal directly with retail clients.

(f) an explanation of whether other criteria were given precedence over immediate price and cost when executing retail client orders and how these other criteria were instrumental in delivering the best possible result in terms of the total consideration to the client

MAGIM only performs regulated activities for professional clients; it does not deal directly with retail clients.



#### (g) an explanation of how the investment firm has used any data or tools relating to the quality of execution, including any data published under Delegated Regulation (EU) 2017/575 (RTS 27)

An ongoing process of monitoring is in place to enable MAGIM to demonstrate that best execution and appropriate client outcomes are achieved with participation by Front Office Dealing teams, the Controls and Assurance function and the Compliance Monitoring team. Outputs from this monitoring activity is reported to appropriate Oversight Committees. Further information is provided in our Execution Policy.

MAGIM continues to look at data issued by execution venues under RTS27 to look for opportunities to improve transparency around quality of execution.

#### (h) where applicable, an explanation of how the investment firm has used output of a consolidated tape provider established under Article 65 of Directive 2014/65/EU

MAGIM did not use the output of a consolidated tape provider established under Article 65 of MiFID II Directive 2014/65/EU.

#### Where an RFQ system of a trading venue (marked \*in table Section 4.1 Top five Execution Venues) is used to select different counterparties in order to obtain quotes and ultimately conclude the transaction.

As per the ESMA's updated MiFID and MiFIR Investor Protection Q&A (dated 3 October 2018), where we have used the Request For Quote systems of trading venues such as TradeWeb, MarketAxess, Bloomberg (TSOX/EMSX), FX Connect MTF etc..., to identify and select different counterparties we provide additional information in relation to the identity of the Top five counterparties with whom we have executed trades in the previous year via these venues.

| Orders executed on TradeWeb                                   |                            | Interest Rate Derivatives - Swaps & Other Derivatives              |  |  |
|---|----------------------------|--|--|--|
| Top five venues ranked in terms of trading (descending order) | g volumes                  | Proportion of volume traded as a percentage of total in that class |  |  |
| Name  | Venue Identifier (LEI/MIC) | tildt tidss  |  |  |
| CITIGROUP GLOBAL MARKETS LIMITED                              | XKZZ2JZF41MRHTR1V493       | 46.10%   |  |  |
| UBS AG LONDON BRANCH  | BFM8T61CT2L1QCEMIK50       | 21.86%   |  |  |
| BNP PARIBAS   | ROMUWSFPU8MPRO8K5P83       | 8.83%  |  |  |
| HSBC BANK PLC   | MP6I5ZYZBEU3UXPYFY54       | 8.59%  |  |  |
| JP MORGAN SECURITIES PLC                                      | K6Q0W1PS1L1O4IQL9C32       | 7.01%  |  |  |



## 5. Credit Derivatives

### **5.1.** Top five Execution Venues

| Class Of Financial Instrument  |                            | Credit Derivatives : Other credit derivative | s   |                       |                   |                        |  |
|--|----------------------------|--|---|-----------------------|-------------------|------------------------|--|
| Notification if <1 average trade per business day in the previous year |                            | N  |   |                       |                   |                        |  |
| Top five venues ranked in terms of trading volumes (descending order)  |                            | Proportion of volume traded as a percentage  | Proportion of orders executed as a        | Percentage of Passive | Percentage of     | Percentage of Directed |  |
|  |                            | of total in that class                       | percentage of total in that class         | Orders                | Aggressive Orders | Orders                 |  |
| Name   | Venue Identifier (LEI/MIC) |  | p. 11 10 11 11 11 11 11 11 11 11 11 11 11 |                       | 00                |                        |  |
| TRADEWEB EUROPE LIMITED *  | TREU                       | 33.53%                                       | 33.87%                                    | N/A                   | N/A               | N/A                    |  |
| JP MORGAN SECURITIES PLC   | K6Q0W1PS1L1O4IQL9C32       | 20.61%                                       | 16.08%                                    | N/A                   | N/A               | N/A                    |  |
| CITIGROUP GLOBAL MARKETS LIMITED                                       | XKZZ2JZF41MRHTR1V493       | 14.48%                                       | 21.48%                                    | N/A                   | N/A               | N/A                    |  |
| GOLDMAN SACHS INTERNATIONAL  | W22LROWP2IHZNBB6K528       | 6.66%  | 9.59%                                     | N/A                   | N/A               | N/A                    |  |
| BARCLAYS BANK PLC  | G5GSEF7VJP5I7OUK5573       | 6.56%  | 6.89%                                     | N/A                   | N/A               | N/A                    |  |

### 5.2. Execution Quality Report

(a) An explanation of the relative importance the firm gave to the execution factors of price, costs, speed, likelihood of execution or any other consideration including qualitative factors when assessing the quality of execution

The Credit Derivatives market is typically liquid in nature. MAGIM make a distinction between Single Name and Credit Indices (E.G iTraxx and CDX) when making assessments of the quality of execution. In normal market conditions for Single Name Credit Derivatives, price will be the most important execution factor typically followed by Order Size and Execution/Settlement respectively.

For Credit indices, Execution/Settlement will be the most important execution factor typically followed by Price and Order Size. Other Execution Factors including Cost and Speed of Execution may also be considered on a case by case basis but in normal market conditions are unlikely to be prioritised over the above execution factors.

When trading Credit Indices, MAGIM execute a significant amount of orders electronically via the multibank price platform, Tradeweb Multilateral Trading Facility (Tradeweb MTF). Tradeweb MTF facilitates an efficient method of execution by sourcing real time, competitive liquidity. For larger orders or those where liquidity may be limited it may not always be practical to execute via Tradeweb MTF. On such occasions the Size and Nature of the order may take priority, this may be to avoid any potential adverse market impact that may negatively impact the customer.

#### (b) a description of any close links, conflicts of interests, and common ownerships with respect to any execution venues used to execute orders

MAGIM does not have any close links or common ownerships with respect to any execution venues or trading counterparties used by MAGIM's dealing teams for execution. MAGIM's execution policy requires that execution venues and trading counterparties can only be used where they have been approved by our venue / counterparty approval process.

#### (c) a description of any specific arrangements with any execution venues regarding payments made or received, discounts, rebates or non-monetary benefits received

There are no specific arrangements with any execution venues regarding payments made or received, discounts, rebates or non-monetary benefits received. Additionally, as per our Execution Policy, any remunerations, discounts or non-monetary benefit from routing client orders to a particular execution venue or counterparty are not allowed under our existing Conflicts of Interest, Inducements and Gifts and Hospitality policies and exceptions are monitored accordingly.



#### (d) an explanation of the factors that led to a change in the list of execution venues listed in the firm's execution policy, if such a change occurred

MAGIM reviews its list of execution venues at least annually to ensure it is able, on a consistent basis, to obtain the best possible results when executing orders on behalf of clients. All additions to execution venues and counterparties are approved via our Counterparty Approval processes as outlined in our Execution Policy. Performance of counterparties are continually monitored and assessed on a periodic basis and some of them may be removed for reasons such as under-performance. Tradeweb Europe Limited has been added in the previous year as a Multilateral Trading Facility (MTF) for Credit Derivatives. There were no other notable changes during 2018.

(e) an explanation of how order execution differs according to client categorisation, where the firm treats categories of clients differently and where it may affect the order execution arrangements

MAGIM only performs regulated activities for professional clients; it does not deal directly with retail clients.

(f) an explanation of whether other criteria were given precedence over immediate price and cost when executing retail client orders and how these other criteria were instrumental in delivering the best possible result in terms of the total consideration to the client

MAGIM only performs regulated activities for professional clients; it does not deal directly with retail clients.

(g) an explanation of how the investment firm has used any data or tools relating to the quality of execution, including any data published under Delegated Regulation (EU) 2017/575 (RTS 27)

An ongoing process of monitoring is in place to enable MAGIM to demonstrate that best execution and appropriate client outcomes are achieved with participation by Front Office Dealing teams, the Controls and Assurance function and the Compliance Monitoring team. Outputs from this monitoring activity is reported to appropriate Oversight Committees. Further information is provided in our Execution Policy. MAGIM continues to look at data issued by execution venues under RTS27 to look for opportunities to improve transparency around quality of execution.

(h) where applicable, an explanation of how the investment firm has used output of a consolidated tape provider established under Article 65 of Directive 2014/65/EU

MAGIM did not use the output of a consolidated tape provider established under Article 65 of MiFID II Directive 2014/65/EU.

Where an RFQ system of a trading venue (marked \*in table Section 5.1 Top five Execution Venues) is used to select different counterparties in order to obtain quotes and ultimately conclude the transaction.

As per the ESMA's updated MiFID and MiFIR Investor Protection Q&A (dated 3 October 2018), where we have used the Request For Quote systems of trading venues such as TradeWeb, MarketAxess, Bloomberg (TSOX/EMSX), FX Connect MTF etc.. to identify and select different counterparties, we provide additional information in relation to the identity of the Top five counterparties with whom we have executed trades in the previous year via these venues.

| Orders executed on TradeWeb            |                            | Credit Derivatives - Swaps & Other Derivatives                     |  |
|--|----------------------------|--|--|
| Top five venues ranked in terms of tra | ading volumes              |  |  |
| (descending order)                     |                            | Proportion of volume traded as a percentage of total in that class |  |
| Name                                   | Venue Identifier (LEI/MIC) | tilat class  |  |
| JP MORGAN SECURITIES PLC               | K6Q0W1PS1L1O4IQL9C32       | 47.28%   |  |
| GOLDMAN SACHS INTERNATIONAL            | W22LROWP2IHZNBB6K528       | 16.25%   |  |
| MERRILL LYNCH INTERNATIONAL            | GGDZP1UYGU9STUHRDP48       | 14.99%   |  |
| BARCLAYS BANK PLC                      | G5GSEF7VJP5I7OUK5573       | 11.35%   |  |
| CITIGROUP GLOBAL MARKETS<br>LIMITED    | XKZZ2JZF41MRHTR1V493       | 10.09%   |  |



## 6. Currency Derivatives

### **6.1.** Top five Execution Venues

| Class Of Financial Instrument   |                                 | Currency Derivatives : Swaps, forwards, and other currency derivatives |  |                                 |                                    |                               |
|---|---------------------------------|--|--|---------------------------------|------------------------------------|-------------------------------|
| Notification if <1 average trade per year                             | er business day in the previous | N  |  |                                 |                                    |                               |
| Top five venues ranked in terms of trading volumes (descending order) |                                 | Proportion of volume traded as a percentage of total in that class     | Proportion of orders executed as a percentage of total in that class | Percentage of Passive<br>Orders | Percentage of Aggressive<br>Orders | Percentage of Directed Orders |
| Name  | Venue Identifier (LEI/MIC)      | or total in that class   | or total in that class   | Orders                          | Orders                             | Orders                        |
| State Street Bank and Trust<br>Company                                | 571474TGEMMWANRLN572            | 53.00%   | 14.57%   | N/A                             | N/A                                | 8.96%                         |
| FX Connect *  | MFXR                            | 14.25%   | 38.00%   | N/A                             | N/A                                | 0%                            |
| HSBC Bank PLC   | MP6I5ZYZBEU3UXPYFY54            | 8.14%  | 9.85%  | N/A                             | N/A                                | 0%                            |
| UBS AG  | BFM8T61CT2L1QCEMIK50            | 5.81%  | 10.84%   | N/A                             | N/A                                | 0%                            |
| JP Morgan Securities PLC  | K6Q0W1PS1L1O4IQL9C32            | 3.62%  | 6.49%  | N/A                             | N/A                                | 0%                            |

### **6.2.** Execution Quality Report

(a) An explanation of the relative importance the firm gave to the execution factors of price, costs, speed, likelihood of execution or any other consideration including qualitative factors when assessing the quality of execution

The foreign exchange market is typically highly liquid in nature and accordingly when making assessments of the quality of execution in normal market conditions, MAGIM determine Price to be the most important execution factor. Typically, this will be followed by Order Size and the Nature of Order respectively. Other Execution Factors including Cost, Speed and Likelihood of Execution may also be considered on a case by case basis but in normal market conditions are unlikely to be prioritised over Price, Order Size and Nature of Order.

MAGIM execute a significant amount of orders electronically via the multibank price platform, FX Connect Multilateral Trading Facility (FXC MTF). FXC MTF facilitates an efficient method of execution by sourcing real time, competitive liquidity. For larger orders or those in illiquid currency pairs it may not always be practical to execute via FXC MTF. On such occasions the Size and Nature of the order may take priority, this may be to avoid any potential adverse market impact that may negatively impact the customer. Our Execution Policy provides further information on our approach to the importance of Execution Factors.

As indicated in the quantitative table above 8.96% of orders are "Directed Orders". This means an order where a specific execution venue was specified by the client prior to its execution. On occasions, the nature of the trading arrangements with a customer may require execution with a specific venue.

#### (b) a description of any close links, conflicts of interests, and common ownerships with respect to any execution venues used to execute orders

MAGIM does not have any close links or common ownerships with respect to any execution venues or trading counterparties used by MAGIM's dealing teams for execution. MAGIM's execution policy requires that execution venues and trading counterparties can only be used where they have been approved by our venue / counterparty approval process.



#### (c) a description of any specific arrangements with any execution venues regarding payments made or received, discounts, rebates or non-monetary benefits received

There are no specific arrangements with any execution venues regarding payments made or received, discounts, rebates or non-monetary benefits received. Additionally, as per our Execution Policy, any remunerations, discounts or non-monetary benefit from routing client orders to a particular execution venue or counterparty are not allowed under our existing Conflicts of Interest, Inducements and Gifts and Hospitality policies and exceptions are monitored accordingly.

(d) an explanation of the factors that led to a change in the list of execution venues listed in the firm's execution policy, if such a change occurred

MAGIM reviews its list of execution venues at least annually to ensure it is able, on a consistent basis, to obtain the best possible results when executing orders on behalf of clients. All additions to execution venues and counterparties are approved via our Counterparty Approval processes as outlined in our Execution Policy. Performance of counterparties are continually monitored and assessed on a periodic basis and some of them may be removed for reasons such as under-performance. FX Connect has been added in the previous year as a Multilateral Trading Facility (MTF) for Currency Derivatives. There were no other notable changes during 2018.

(e) an explanation of how order execution differs according to client categorisation, where the firm treats categories of clients differently and where it may affect the order execution arrangements

MAGIM only performs regulated activities for professional clients; it does not deal directly with retail clients.

(f) an explanation of whether other criteria were given precedence over immediate price and cost when executing retail client orders and how these other criteria were instrumental in delivering the best possible result in terms of the total consideration to the client

MAGIM only performs regulated activities for professional clients; it does not deal directly with retail clients.

(g) an explanation of how the investment firm has used any data or tools relating to the quality of execution, including any data published under Delegated Regulation (EU) 2017/575 (RTS 27)

An ongoing process of monitoring is in place to enable MAGIM to demonstrate that best execution and appropriate client outcomes are achieved with participation by Front Office Dealing teams, the Controls and Assurance function and the Compliance Monitoring team. Outputs from this monitoring activity is reported to appropriate Oversight Committees. Further information is provided in our Execution Policy. MAGIM continues to look at data issued by execution venues under RTS27 to look for opportunities to improve transparency around quality of execution.

(h) where applicable, an explanation of how the investment firm has used output of a consolidated tape provider established under Article 65 of Directive 2014/65/EU

MAGIM did not use the output of a consolidated tape provider established under Article 65 of MiFID II Directive 2014/65/EU.



### Where an RFQ system of a trading venue (marked \*in table Section 6.1 Top five Execution Venues) is used to select different counterparties in order to obtain quotes and ultimately conclude the transaction.

As per the ESMA's updated MiFID and MiFIR Investor Protection Q&A (dated 3 October 2018), where we have used the Request For Quote systems of trading venues such as TradeWeb, MarketAxess, Bloomberg (TSOX/EMSX), FX Connect MTF etc., to identify and select different counterparties we provide additional information in relation to the identity of the Top five counterparties with whom we have executed trades in the previous year via these venues.

| Orders executed on FX Connect                                 |                            | Currency Derivatives : Swaps, forwards, and other currency derivatives |  |  |
|---|----------------------------|--|--|--|
| Top five venues ranked in terms of trading (descending order) | g volumes                  | Proportion of volume traded as a percentage of total in that class     |  |  |
| Name  | Venue Identifier (LEI/MIC) | triat class  |  |  |
| HSBC BANK PLC   | MP6I5ZYZBEU3UXPYFY54       | 17.31%   |  |  |
| STATE STREET BANK AND TRUST<br>COMPANY                        | 571474TGEMMWANRLN572       | 15.82%   |  |  |
| UBS AG  | BFM8T61CT2L1QCEMIK50       | 10.67%   |  |  |
| GOLDMAN SACHS INTERNATIONAL                                   | W22LROWP2IHZNBB6K528       | 9.70%  |  |  |
| JP MORGAN SECURITIES PLC                                      | K6Q0W1PS1L1O4IQL9C32       | 5.92%  |  |  |



### 7. Structured Finance Instruments

### 7.1. Top five Execution Venues

| Class Of Financial Instrument              |                               | Structured Finance   |                                    |                                 |                                    |                               |
|--|-------------------------------|--|------------------------------------|---------------------------------|------------------------------------|-------------------------------|
| Notification if <1 average trade per busin | ness day in the previous year | N  |                                    |                                 |                                    |                               |
| Top five venues ranked in terms of tradi   | ng volumes                    | Dranartian of valume traded as a persentage                        | Drapartian of orders avacuted as a | Dercentage of Dessive           | Dorsontogo of                      | Dercentage of Directed        |
| (descending order)                         |                               | Proportion of volume traded as a percentage of total in that class |                                    | Percentage of Passive<br>Orders | Percentage of<br>Aggressive Orders | Percentage of Directed Orders |
| Name                                       | Venue Identifier (LEI/MIC)    | or total in that class   | percentage or total in that state  |                                 |                                    |                               |
| NATWEST MARKETS PLC                        | RR3QWICWWIPCS8A4S074          | 9.64%  | 7.34%                              | N/A                             | N/A                                | N/A                           |
| BNP PARIBAS                                | ROMUWSFPU8MPRO8K5P83          | 9.60%  | 8.36%                              | N/A                             | N/A                                | N/A                           |
| DEUTSCHE BANK AG                           | 7LTWFZYICNSX8D621K86          | 7.18%  | 6.96%                              | N/A                             | N/A                                | N/A                           |
| CITIGROUP GLOBAL MARKETS LIMITED           | XKZZ2JZF41MRHTR1V493          | 6.80%  | 7.11%                              | N/A                             | N/A                                | N/A                           |
| BARCLAYS BANK PLC                          | G5GSEF7VJP5I7OUK5573          | 6.78%  | 8.02%                              | N/A                             | N/A                                | N/A                           |

### 7.2. Execution Quality Report

(a) An explanation of the relative importance the firm gave to the execution factors of price, costs, speed, likelihood of execution or any other consideration including qualitative factors when assessing the quality of execution

When reviewing the quality of execution, the desk will consider a number of factors to assess trends and relative performance. Typically, price, size and costs including explicit and implicit.

(b) a description of any close links, conflicts of interests, and common ownerships with respect to any execution venues used to execute orders

MAGIM does not have any close links or common ownerships with respect to any execution venues or trading counterparties used by MAGIM's dealing teams for execution. MAGIM's execution policy requires that execution venues and trading counterparties can only be used where they have been approved by our venue / counterparty approval process.

(c) a description of any specific arrangements with any execution venues regarding payments made or received, discounts, rebates or non-monetary benefits received

There are no specific arrangements with any execution venues regarding payments made or received, discounts, rebates or non-monetary benefits received. Additionally, as per our Execution Policy, any remunerations, discounts or non-monetary benefit from routing client orders to a particular execution venue or counterparty are not allowed under our existing Conflicts of Interest, Inducements and Gifts and Hospitality policies and exceptions are monitored accordingly.

(d) an explanation of the factors that led to a change in the list of execution venues listed in the firm's execution policy, if such a change occurred

MAGIM reviews its list of execution venues at least annually to ensure it is able, on a consistent basis, to obtain the best possible results when executing orders on behalf of clients. All additions to execution venues and counterparties are approved via our Counterparty Approval processes as outlined in our Execution Policy. Performance of counterparties are continually monitored and assessed on a periodic basis and some of them may be removed for reasons such as under-performance. There were no notable changes during 2018.



(e) an explanation of how order execution differs according to client categorisation, where the firm treats categories of clients differently and where it may affect the order execution arrangements

MAGIM only performs regulated activities for professional clients; it does not deal directly with retail clients.

(f) an explanation of whether other criteria were given precedence over immediate price and cost when executing retail client orders and how these other criteria were instrumental in delivering the best possible result in terms of the total consideration to the client

MAGIM only performs regulated activities for professional clients; it does not deal directly with retail clients.

(g) an explanation of how the investment firm has used any data or tools relating to the quality of execution, including any data published under Delegated Regulation (EU) 2017/575 (RTS 27)

An ongoing process of monitoring is in place to enable MAGIM to demonstrate that best execution and appropriate client outcomes are achieved with participation by Front Office Dealing teams, the Controls and Assurance function and the Compliance Monitoring team. Outputs from this monitoring activity is reported to appropriate Oversight Committees. Further information is provided in our Execution Policy.

MAGIM continues to look at data issued by execution venues under RTS27 to look for opportunities to improve transparency around quality of execution.

(h) where applicable, an explanation of how the investment firm has used output of a consolidated tape provider established under Article 65 of Directive 2014/65/EU

MAGIM did not use the output of a consolidated tape provider established under Article 65 of MiFID II Directive 2014/65/EU.



## 8. Equity Derivatives

## 8.1. Top five Execution Venues – Placed

| Class Of Financial Instrument  |                        | Equity Derivatives : Options and Futures admitted to trading on a trading venue |   |                       |                          |                        |
|--|------------------------|---|---|-----------------------|--------------------------|------------------------|
| Notification if <1 average trade per business day in the previous year |                        |   |   |                       |                          |                        |
| Top five venues ranked in terms of tr                                  | ading volumes          | Proportion of volume traded as a percentage                                     | Proportion of orders executed as a percentage | Percentage of Passive | Percentage of Aggressive | Percentage of Directed |
| (descending order)   |                        | of total in that class  | of total in that class                        | Orders                | Orders                   | Orders                 |
| Name   | Venue Identifier (LEI) | or total in that diass  | on total in that diass                        | Oracis                | oracis                   | Orders                 |
| GOLDMAN SACHS INTERNATIONAL  | W22LROWP2IHZNBB6K528   | 52.48%  | 45.60%  | N/A                   | N/A                      | N/A                    |
| UBS AG LONDON BRANCH   | BFM8T61CT2L1QCEMIK50   | 35.75%  | 43.28%  | N/A                   | N/A                      | N/A                    |
| MERRILL LYNCH INTERNATIONAL  | GGDZP1UYGU9STUHRDP48   | 9.58%   | 6.97%   | N/A                   | N/A                      | N/A                    |
| NATWEST MARKETS PLC  | RR3QWICWWIPCS8A4S074   | 2.20%   | 3.96%   | N/A                   | N/A                      | N/A                    |
| SOCIETE GENERALE SA  | O2RNE8IBXP4R0TD8PU41   | 0.00%   | 0.20%   | N/A                   | N/A                      | N/A                    |

| Class Of Financial Instr                  | ument                                     | Equity Derivatives - Swaps & Other Equity derivatives              |  |                                 |                                    |                                  |
|---|---|--|--|---------------------------------|------------------------------------|----------------------------------|
| Notification if <1 averag                 | ge trade per business day in the previous | Υ  |  |                                 |                                    |                                  |
| Top five venues ranked (descending order) | in terms of trading volumes               | Proportion of volume traded as a percentage of total in that class | Proportion of orders executed as a percentage of total in that class | Percentage of Passive<br>Orders | Percentage of Aggressive<br>Orders | Percentage of Directed<br>Orders |
| Name                                      | Venue Identifier (LEI/MIC)                | , <u></u>  | p = 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0                            |                                 |                                    |                                  |
| DEUTSCHE BANK AG                          | 7LTWFZYICNSX8D621K86                      | 100.00%  | 100.00%  | N/A                             | N/A                                | N/A                              |

## 8.2. Execution Quality Report

(a) An explanation of the relative importance the firm gave to the execution factors of price, costs, speed, likelihood of execution or any other consideration including qualitative factors when assessing the quality of execution

When reviewing the quality of execution, the Equities Dealing team take into account a number of factors to assess trends and relative performance. The most relevant factors are price, size, speed and costs including explicit and implicit transaction costs. These factors are consistent with MAGIM's Order Execution Policy and may vary in priority depending on the instrument and its liquidity. For example in the case of illiquid assets, the ability to fulfil the order size might take precedence over the price offered. (b) a description of any close links, conflicts of interests, and common ownerships with respect to any execution venues used to execute orders



#### (b) a description of any close links, conflicts of interests, and common ownerships with respect to any execution venues used to execute orders

MAGIM does not have any close links or common ownerships with respect to any execution venues or trading counterparties used by MAGIM's dealing teams for execution. MAGIM's execution policy requires that execution venues and trading counterparties can only be used where they have been approved by our venue / counterparty approval process.

#### (c) a description of any specific arrangements with any execution venues regarding payments made or received, discounts, rebates or non-monetary benefits received

There are no specific arrangements with any execution venues regarding payments made or received, discounts, rebates or non-monetary benefits received. Additionally, as per our Execution Policy, any remunerations, discounts or non-monetary benefit from routing client orders to a particular execution venue or counterparty are not allowed under our existing Conflicts of Interest, Inducements and Gifts and Hospitality policies and exceptions are monitored accordingly.

#### (d) an explanation of the factors that led to a change in the list of execution venues listed in the firm's execution policy, if such a change occurred

MAGIM reviews its list of execution venues at least annually to ensure it is able, on a consistent basis, to obtain the best possible results when executing orders on behalf of clients. All additions to execution venues and counterparties are approved via our Counterparty Approval processes as outlined in our Execution Policy. Performance of counterparties are continually monitored and assessed on a periodic basis and some of them may be removed for reasons such as under-performance. There were no notable changes during 2018.

#### (e) an explanation of how order execution differs according to client categorisation, where the firm treats categories of clients differently and where it may affect the order execution arrangements

MAGIM only performs regulated activities for professional clients; it does not deal directly with retail clients.

(f) an explanation of whether other criteria were given precedence over immediate price and cost when executing retail client orders and how these other criteria were instrumental in delivering the best possible result in terms of the total consideration to the client

MAGIM only performs regulated activities for professional clients; it does not deal directly with retail clients.

#### (g) an explanation of how the investment firm has used any data or tools relating to the quality of execution, including any data published under Delegated Regulation (EU) 2017/575 (RTS 27)

The Equities Dealing team regularly uses internal tools and third party provider analysis to assist with monitoring and reviewing the quality of execution. This data includes FIX tags 29, 30 and 851 as well as Request For Quotes data.

An ongoing process of monitoring is in place to enable MAGIM to demonstrate that best execution and appropriate client outcomes are achieved with participation by Front Office Dealing teams, the Controls and Assurance function and the Compliance Monitoring team. Outputs from this monitoring activity is reported to appropriate Oversight Committees. Further information is provided in our Execution Policy.

MAGIM continues to look at data issued by execution venues under RTS27 to look for opportunities to improve transparency around quality of execution.

#### (h) where applicable, an explanation of how the investment firm has used output of a consolidated tape provider established under Article 65 of Directive 2014/65/EU

MAGIM did not use the output of a consolidated tape provider established under Article 65 of MiFID II Directive 2014/65/EU.



### 9. Securitized Derivatives

### 9.1. Top five Execution Venues

| Class Of Financial Instrument                                |  | Securitised Derivatives : Warrants |  |                                 |                                    |                               |
|--|--|------------------------------------|--|---------------------------------|------------------------------------|-------------------------------|
| Notification if <1 average trade per busin year              | ess day in the previous                            | Υ                                  |  |                                 |                                    |                               |
| Top five venues ranked in terms of tradir (descending order) | Top five venues ranked in terms of trading volumes |                                    | Proportion of orders executed as a percentage of total in that class | Percentage of Passive<br>Orders | Percentage of<br>Aggressive Orders | Percentage of Directed Orders |
| Name   | Venue Identifier (LEI/MIC)                         | of total in that class             | or total in that class   | Orders                          | Aggressive Orders                  | Orders                        |
| CITIGROUP GLOBAL MARKETS LIMITED                             | XKZZ2JZF41MRHTR1V493                               | 100.00%                            | 100.00%  | N/A                             | N/A                                | N/A                           |

### 9.2. Execution Quality Report

(a) An explanation of the relative importance the firm gave to the execution factors of price, costs, speed, likelihood of execution or any other consideration including qualitative factors when assessing the quality of execution

When reviewing the quality of execution, the Equities Dealing team take into account a number of factors to assess trends and relative performance. The most relevant factors are price, size, speed and costs including explicit and implicit transaction costs. These factors are consistent with MAGIM's Order Execution Policy and may vary in priority depending on the instrument and its liquidity. For example in the case of illiquid assets, the ability to fulfil the order size might take precedence over the price offered.

#### (b) a description of any close links, conflicts of interests, and common ownerships with respect to any execution venues used to execute orders

MAGIM does not have any close links or common ownerships with respect to any execution venues or trading counterparties used by MAGIM's dealing teams for execution. MAGIM's execution policy requires that execution venues and trading counterparties can only be used where they have been approved by our venue / counterparty approval process.

#### (c) a description of any specific arrangements with any execution venues regarding payments made or received, discounts, rebates or non-monetary benefits received

There are no specific arrangements with any execution venues regarding payments made or received, discounts, rebates or non-monetary benefits received. Additionally, as per our Execution Policy, any remunerations, discounts or non-monetary benefit from routing client orders to a particular execution venue or counterparty are not allowed under our existing Conflicts of Interest, Inducements and Gifts and Hospitality policies and exceptions are monitored accordingly.

#### (d) an explanation of the factors that led to a change in the list of execution venues listed in the firm's execution policy, if such a change occurred

MAGIM reviews its list of execution venues at least annually to ensure it is able, on a consistent basis, to obtain the best possible results when executing orders on behalf of clients. All additions to execution venues and counterparties are approved via our Counterparty Approval processes as outlined in our Execution Policy. Performance of counterparties are continually monitored and assessed on a periodic basis and some of them may be removed for reasons such as under-performance. There were no notable changes during 2018.

(e) an explanation of how order execution differs according to client categorisation, where the firm treats categories of clients differently and where it may affect the order execution arrangements



23

MAGIM only performs regulated activities for professional clients; it does not deal directly with retail clients.

(f) an explanation of whether other criteria were given precedence over immediate price and cost when executing retail client orders and how these other criteria were instrumental in delivering the best possible result in terms of the total consideration to the client

MAGIM only performs regulated activities for professional clients; it does not deal directly with retail clients.

(g) an explanation of how the investment firm has used any data or tools relating to the quality of execution, including any data published under Delegated Regulation (EU) 2017/575 (RTS 27)

The Equities Dealing team regularly uses internal tools and third party provider analysis to assist with monitoring and reviewing the quality of execution. This data includes FIX tags 29, 30 and 851 as well as Request For Quotes data.

An ongoing process of monitoring is in place to enable MAGIM to demonstrate that best execution and appropriate client outcomes are achieved with participation by Front Office Dealing teams, the Controls and Assurance function and the Compliance Monitoring team. Outputs from this monitoring activity is reported to appropriate Oversight Committees. Further information is provided in our Execution Policy.

MAGIM continues to look at data issued by execution venues under RTS27 to look for opportunities to improve transparency around quality of execution.

(h) where applicable, an explanation of how the investment firm has used output of a consolidated tape provider established under Article 65 of Directive 2014/65/EU

MAGIM did not use the output of a consolidated tape provider established under Article 65 of MiFID II Directive 2014/65/EU.



## **10. Exchange Traded Products**

### 10.1. Top five Execution Venues

| Class Of Financial Instrument  |                            | Exchange Traded Products (ETF's)                                   |  |                       |                                    |                        |  |
|--|----------------------------|--|--|-----------------------|------------------------------------|------------------------|--|
| Notification if <1 average trade per business day in the previous year |                            | N  |  |                       |                                    |                        |  |
| Top five venues ranked in terms of tradi                               | ng volumes                 | Dranartian of valume traded as a percentage                        | Droportion of orders executed as a                                   | Percentage of Passive | Dorcontago of                      | Percentage of Directed |  |
| (descending order)   |                            | Proportion of volume traded as a percentage of total in that class | Proportion of orders executed as a percentage of total in that class | Orders                | Percentage of<br>Aggressive Orders | Orders                 |  |
| Name   | Venue Identifier (LEI/MIC) | or total in that slass   | personnage or total in that class                                    | Orders                | 7.661.033170.01.0013               | 0.0013                 |  |
| SOCIETE GENERALE SA  | O2RNE8IBXP4R0TD8PU41       | 33.37%   | 34.76%   | N/A                   | N/A                                | N/A                    |  |
| FLOW TRADERS B.V.  | 549300CLJI9XDH12XV51       | 21.73%   | 23.71%   | N/A                   | N/A                                | N/A                    |  |
| GOLDMAN SACHS INTERNATIONAL  | W22LROWP2IHZNBB6K528       | 16.20%   | 13.19%   | N/A                   | N/A                                | N/A                    |  |
| COMMERZBANK AG   | 851WYGNLUQLFZBSYGB56       | 15.52%   | 20.86%   | N/A                   | N/A                                | N/A                    |  |
| CITIGROUP GLOBAL MARKETS LIMITED                                       | XKZZ2JZF41MRHTR1V493       | 6.00%  | 3.03%  | N/A                   | N/A                                | N/A                    |  |

### 10.2. Execution Quality Report

(a) An explanation of the relative importance the firm gave to the execution factors of price, costs, speed, likelihood of execution or any other consideration including qualitative factors when assessing the quality of execution

When reviewing the quality of execution, the Equities Dealing team take into account a number of factors to assess trends and relative performance. The most relevant factors are price, size, speed and costs including explicit and implicit transaction costs. These factors are consistent with MAGIM's Order Execution Policy and may vary in priority depending on the instrument and its liquidity. For example in the case of illiquid assets, the ability to fulfil the order size might take precedence over the price offered.

#### (b) a description of any close links, conflicts of interests, and common ownerships with respect to any execution venues used to execute orders

MAGIM does not have any close links or common ownerships with respect to any execution venues or trading counterparties used by MAGIM's dealing teams for execution. MAGIM's execution policy requires that execution venues and trading counterparties can only be used where they have been approved by our venue / counterparty approval process.

#### (c) a description of any specific arrangements with any execution venues regarding payments made or received, discounts, rebates or non-monetary benefits received

There are no specific arrangements with any execution venues regarding payments made or received, discounts, rebates or non-monetary benefits received. Additionally, as per our Execution Policy, any remunerations, discounts or non-monetary benefit from routing client orders to a particular execution venue or counterparty are not allowed under our existing Conflicts of Interest, Inducements and Gifts and Hospitality policies and exceptions are monitored accordingly.

#### (d) an explanation of the factors that led to a change in the list of execution venues listed in the firm's execution policy, if such a change occurred



MAGIM reviews its list of execution venues at least annually to ensure it is able, on a consistent basis, to obtain the best possible results when executing orders on behalf of clients. All additions to execution venues and counterparties are approved via our Counterparty Approval processes as outlined in our Execution Policy. Performance of counterparties are continually monitored and assessed on a periodic basis and some of them may be removed for reasons such as under-performance. There were no notable changes during 2018.

(e) an explanation of how order execution differs according to client categorisation, where the firm treats categories of clients differently and where it may affect the order execution arrangements

MAGIM only performs regulated activities for professional clients; it does not deal directly with retail clients.

(f) an explanation of whether other criteria were given precedence over immediate price and cost when executing retail client orders and how these other criteria were instrumental in delivering the best possible result in terms of the total consideration to the client

MAGIM only performs regulated activities for professional clients; it does not deal directly with retail clients.

(g) an explanation of how the investment firm has used any data or tools relating to the quality of execution, including any data published under Delegated Regulation (EU) 2017/575 (RTS 27)

The Equities Dealing team regularly uses internal tools and third party provider analysis to assist with monitoring and reviewing the quality of execution. This data includes FIX tags 29, 30 and 851 as well as Request For Quotes data.

An ongoing process of monitoring is in place to enable MAGIM to demonstrate that best execution and appropriate client outcomes are achieved with participation by Front Office Dealing teams, the Controls and Assurance function and the Compliance Monitoring team. Outputs from this monitoring activity is reported to appropriate Oversight Committees. Further information is provided in our Execution Policy.

MAGIM continues to look at data issued by execution venues under RTS27 to look for opportunities to improve transparency around quality of execution.

(h) where applicable, an explanation of how the investment firm has used output of a consolidated tape provider established under Article 65 of Directive 2014/65/EU

MAGIM did not use the output of a consolidated tape provider established under Article 65 of MiFID II Directive 2014/65/EU.



### 11. Other Instruments - Convertible Bonds

### 11.1. Top five Execution Venues - Executed

| Class Of Financial Instrument   |                              | Other Instruments : Convertible Bonds                              |  |                                 |                                    |                               |
|---|------------------------------|--|--|---------------------------------|------------------------------------|-------------------------------|
| Notification if <1 average trade per busin                            | ess day in the previous year | N  |  |                                 |                                    |                               |
| Top five venues ranked in terms of trading volumes (descending order) |                              | Proportion of volume traded as a percentage of total in that class | Proportion of orders executed as a percentage of total in that class | Percentage of Passive<br>Orders | Percentage of<br>Aggressive Orders | Percentage of Directed Orders |
| Name  | Venue Identifier (LEI/MIC)   | percentage of total in that class                                  | percentage or total in that class                                    | Gracis                          | 7.661 633176 61 4613               | Orders                        |
| JEFFERIES INTERNATIONAL LTD   | S5THZMDUJCTQZBTRVI98         | 38.13%   | 39.38%   | N/A                             | N/A                                | N/A                           |
| BARCLAYS CAPITAL SECURITIES LIMITED                                   | K9WDOH4D2PYBSLSOB484         | 13.78%   | 14.06%   | N/A                             | N/A                                | N/A                           |
| JP MORGAN SECURITIES PLC  | K6Q0W1PS1L1O4IQL9C32         | 11.10%   | 8.54%  | N/A                             | N/A                                | N/A                           |
| BNP PARIBAS   | ROMUWSFPU8MPRO8K5P83         | 7.77%  | 6.56%  | N/A                             | N/A                                | N/A                           |
| NOMURA INTERNATIONAL PLC  | DGQCSV2PHVF7I2743539         | 7.64%  | 9.58%  | N/A                             | N/A                                | N/A                           |

### 11.2. Execution Quality Report

(a) An explanation of the relative importance the firm gave to the execution factors of price, costs, speed, likelihood of execution or any other consideration including qualitative factors when assessing the quality of execution

When reviewing the quality of execution, the Equities Dealing team take into account a number of factors to assess trends and relative performance. The most relevant factors are price, size, speed and costs including explicit and implicit transaction costs. These factors are consistent with MAGIM's Order Execution Policy and may vary in priority depending on the instrument and its liquidity. For example in the case of illiquid assets, the ability to fulfil the order size might take precedence over the price offered.

#### (b) a description of any close links, conflicts of interests, and common ownerships with respect to any execution venues used to execute orders

MAGIM does not have any close links or common ownerships with respect to any execution venues or trading counterparties used by MAGIM's dealing teams for execution. MAGIM's execution policy requires that execution venues and trading counterparties can only be used where they have been approved by our venue / counterparty approval process.

#### (c) a description of any specific arrangements with any execution venues regarding payments made or received, discounts, rebates or non-monetary benefits received

There are no specific arrangements with any execution venues regarding payments made or received, discounts, rebates or non-monetary benefits received. Additionally, as per our Execution Policy, any remunerations, discounts or non-monetary benefit from routing client orders to a particular execution venue or counterparty are not allowed under our existing Conflicts of Interest, Inducements and Gifts and Hospitality policies and exceptions are monitored accordingly.



#### (d) an explanation of the factors that led to a change in the list of execution venues listed in the firm's execution policy, if such a change occurred

MAGIM reviews its list of execution venues at least annually to ensure it is able, on a consistent basis, to obtain the best possible results when executing orders on behalf of clients. All additions to execution venues and counterparties are approved via our Counterparty Approval processes as outlined in our Execution Policy. Performance of counterparties are continually monitored and assessed on a periodic basis and some of them may be removed for reasons such as under-performance. There were no notable changes during 2018.

(e) an explanation of how order execution differs according to client categorisation, where the firm treats categories of clients differently and where it may affect the order execution arrangements

MAGIM only performs regulated activities for professional clients; it does not deal directly with retail clients.

(f) an explanation of whether other criteria were given precedence over immediate price and cost when executing retail client orders and how these other criteria were instrumental in delivering the best possible result in terms of the total consideration to the client

MAGIM only performs regulated activities for professional clients; it does not deal directly with retail clients.

(g) an explanation of how the investment firm has used any data or tools relating to the quality of execution, including any data published under Delegated Regulation (EU) 2017/575 (RTS 27)

The Equities Dealing team regularly uses internal tools and third party provider analysis to assist with monitoring and reviewing the quality of execution. This data includes FIX tags 29, 30 and 851 as well as Request For Quotes data.

An ongoing process of monitoring is in place to enable MAGIM to demonstrate that best execution and appropriate client outcomes are achieved with participation by Front Office Dealing teams, the Controls and Assurance function and the Compliance Monitoring team. Outputs from this monitoring activity is reported to appropriate Oversight Committees. Further information is provided in our Execution Policy.

MAGIM continues to look at data issued by execution venues under RTS27 to look for opportunities to improve transparency around quality of execution.

(h) where applicable, an explanation of how the investment firm has used output of a consolidated tape provider established under Article 65 of Directive 2014/65/EU

MAGIM did not use the output of a consolidated tape provider established under Article 65 of MiFID II Directive 2014/65/EU.



# **12.** Securities Financing Transactions

## 12.1. Top 5 Execution Venues

| Class Of Financial Instrument  |                            | Securities Financing Transactions - Bonds                    |  |
|--|----------------------------|--|--|
| Notification if <1 average trade per business day in the previous year |                            | N  |  |
| Top five venues ranked in terms of trading volumes                     |                            | Proportion of volume traded as a percentage of total in that | Proportion of orders executed as a percentage of total in that class |
| (descending order)   |                            |  |  |
| Name   | Venue Identifier (LEI/MIC) | class  | percentage or total in that class                                    |
| DEUTSCHE BANK AG   | 7LTWFZYICNSX8D621K86       | 20.43%   | 11.38%   |
| SANTANDER UK PLC   | PTCQB104N23FMNK2RZ28       | 12.66%   | 5.96%  |
| BNP PARIBAS SA   | ROMUWSFPU8MPRO8K5P83       | 12.21%   | 10.70%   |
| BARCLAYS BANK PLC  | G5GSEF7VJP5I7OUK5573       | 10.44%   | 8.78%  |
| NATIONAL AUSTRALIA BANK LIMITED  | F8SB4JFBSYQFRQEH3Z21       | 7.70%  | 5.47%  |

| Class Of Financial Instrument  |                            | Securities Financing Transactions - Equities<br>Tick size liquidity band 5 and 6 (from 2000 trades per day) |  |
|--|----------------------------|---|--|
| Notification if <1 average trade per business day in the previous year |                            | N   |  |
| Top five venues ranked in terms of trading volumes (descending order)  |                            | Proportion of volume traded as a percentage of total in that class  | Proportion of orders executed as a percentage of total in that class |
| Name   | Venue Identifier (LEI/MIC) | percentage of total in that class   | percentage or total ill that class                                   |
| DEUTSCHE BANK AG   | 7LTWFZYICNSX8D621K86       | 16.01%  | 15.26%   |
| BARCLAYS CAPITAL SECURITIES LIMITED                                    | K9WDOH4D2PYBSLSOB484       | 14.61%  | 12.93%   |
| GOLDMAN SACHS INTERNATIONAL  | W22LROWP2IHZNBB6K528       | 13.86%  | 9.28%  |
| BNP PARIBAS SECURITIES SERVICES  | 549300WCGB70D06XZS54       | 9.51%   | 5.70%  |
| CREDIT SUISSE SECURITIES (EUROPE) LTD                                  | DL6FFRRLF74S01HE2M14       | 9.24%   | 18.48%   |



| Class Of Financial Instrument  |                            | Securities Financing Transactions - Equities<br>Tick size liquidity band 3 and 4 (from 80 to 1999 trades per day) |  |
|--|----------------------------|---|--|
| Notification if <1 average trade per business day in the previous year |                            | N   |  |
| Top five venues ranked in terms of trading volumes (descending order)  |                            | Proportion of volume traded as a percentage of total in that class  | Proportion of orders executed as a percentage of total in that class |
| Name   | Venue Identifier (LEI/MIC) |   | , ,  |
| BARCLAYS CAPITAL SECURITIES LIMITED                                    | K9WDOH4D2PYBSLSOB484       | 19.46%  | 10.14%   |
| CREDIT SUISSE SECURITIES (EUROPE) LTD                                  | DL6FFRRLF74S01HE2M14       | 19.02%  | 25.98%   |
| GOLDMAN SACHS INTERNATIONAL  | W22LROWP2IHZNBB6K528       | 13.49%  | 11.09%   |
| UBS AG   | BFM8T61CT2L1QCEMIK50       | 10.61%  | 15.95%   |
| DEUTSCHE BANK AG   | 7LTWFZYICNSX8D621K86       | 10.01%  | 8.33%  |

| Class Of Financial Instrument  |                            | Securities Financing Transactions - Equities Tick size liquidity band 1 and 2 (from 0 to 79 trades per day) |  |
|--|----------------------------|---|--|
| Notification if <1 average trade per business day in the previous year |                            | N   |  |
| Top five venues ranked in terms of trading volumes (descending order)  |                            | Proportion of volume traded as a percentage of total in that class  | Proportion of orders executed as a percentage of total in that class |
| Name   | Venue Identifier (LEI/MIC) | percentage of total in that class   | percentage or total in that class                                    |
| DEUTSCHE BANK AG   | 7LTWFZYICNSX8D621K86       | 25.22%  | 6.15%  |
| JP MORGAN SECURITIES PLC   | K6Q0W1PS1L1O4IQL9C32       | 12.54%  | 4.37%  |
| BARCLAYS CAPITAL SECURITIES LIMITED                                    | K9WDOH4D2PYBSLSOB484       | 11.51%  | 7.28%  |
| UBS AG   | BFM8T61CT2L1QCEMIK50       | 9.04%   | 12.14%   |
| BNP PARIBAS SECURITIES SERVICES  | 549300WCGB70D06XZS54       | 8.61%   | 19.26%   |

## **12.2.** Execution Quality Report

(a) An explanation of the relative importance the firm gave to the execution factors of price, costs, speed, likelihood of execution or any other consideration including qualitative factors when assessing the quality of execution

For reverse repo for cash management, repo (for cash raising purposes) and securities lending reverse repo, MAGIM will typically determine price to be the most important execution factor when making assessments of the quality of execution. Speed and likelihood of execution will be considered but are unlikely to be placed above price. For these transactions size of the order and nature of the order will be considered immediately after the execution factor of price.

For securities lending and repo (for securities lending purposes) MAGIM will typically determine the nature of the order to be the most important execution factor when making assessments of the quality of execution. Speed and likelihood of execution will be considered but are unlikely to be placed above nature of the order. For these transactions price and size of the order will be considered immediately after the execution factor of nature of the order. The Execution Policy provides further information on our approach to the importance of Execution Factors.



#### (b) a description of any close links, conflicts of interests, and common ownerships with respect to any execution venues used to execute orders

MAGIM does not have any close links or common ownerships with respect to any execution venues or trading counterparties used by MAGIM's dealing teams for execution. MAGIM's execution policy requires that execution venues and trading counterparties can only be used where they have been approved by our venue / counterparty approval process.

#### (c) a description of any specific arrangements with any execution venues regarding payments made or received, discounts, rebates or non-monetary benefits received

MAGIM may transact Securities Lending or Repo activities via the Equilend electronic trading platform, Equilend Multilateral Trading Facility (MTF) which enables lending or borrowing securities to or from other participants. MAGIM is required to pay a quarterly charge for the use of the MTF. There are no other specific arrangements with any execution venues regarding payments made or received, discounts, rebates or non-monetary benefits received. Additionally, as per our Execution Policy, any remunerations, discounts or non-monetary benefit from routing client orders to a particular execution venue or counterparty are not allowed under our existing Conflicts of Interest, Inducements and Gifts and Hospitality policies and exceptions are monitored accordingly.

#### (d) an explanation of the factors that led to a change in the list of execution venues listed in the firm's execution policy, if such a change occurred

MAGIM reviews its list of execution venues at least annually to ensure it is able, on a consistent basis, to obtain the best possible results when executing orders on behalf of clients. All additions to execution venues and counterparties are approved via our Counterparty Approval processes as outlined in our Execution Policy. Performance of counterparties are continually monitored and assessed on a periodic basis and some of them may be removed for reasons such as under-performance. There were no notable changes during 2018.

#### (e) an explanation of how order execution differs according to client categorisation, where the firm treats categories of clients differently and where it may affect the order execution arrangements

MAGIM only performs regulated activities for professional clients; it does not deal directly with retail clients.

(f) an explanation of whether other criteria were given precedence over immediate price and cost when executing retail client orders and how these other criteria were instrumental in delivering the best possible result in terms of the total consideration to the client

MAGIM only performs regulated activities for professional clients; it does not deal directly with retail clients.

#### (g) an explanation of how the investment firm has used any data or tools relating to the quality of execution, including any data published under Delegated Regulation (EU) 2017/575 (RTS 27)

An ongoing process of monitoring is in place to enable MAGIM to demonstrate that best execution and appropriate client outcomes are achieved with participation by Front Office Dealing teams, the Controls and Assurance function and the Compliance Monitoring team. Outputs from this monitoring activity is reported to appropriate Oversight Committees. Further information is provided in our Execution Policy.

MAGIM continues to look at data issued by execution venues under RTS27 to look for opportunities to improve transparency around quality of execution.

#### (h) where applicable, an explanation of how the investment firm has used output of a consolidated tape provider established under Article 65 of Directive 2014/65/EU

MAGIM did not use the output of a consolidated tape provider established under Article 65 of MiFID II Directive 2014/65/EU.