

# M&G ANNOUNCES SENIOR APPOINTMENTS FOR IBERIA AND THE AMERICAS

- Alicia García Santos has been appointed Country Head for Iberia
- Ignacio Rodriguez Añino becomes Head of Distribution for the Americas

London, 16 January 2020 – M&G Investments, a leading global asset manager, today announces two senior appointments to serve clients in the Americas and Iberia.

Alicia Garcia Santos has been appointed as the new Head of M&G for Spain, Portugal and Andorra, with immediate effect. Alicia joined M&G in 2006 and has been Deputy Director for the region since 2017. In her new role, Alicia will report to Micaela Forelli, Head of M&G Distribution for Europe and Managing Director of M&G Luxembourg, home of the company's international platform and SICAV funds. M&G has a strong presence in Iberia with a team of 12 people in Madrid serving clients invested in mutual funds, institutional fixed income and real estate investment strategies.

**Micaela Forelli, Head of Distribution for Europe at M&G**, comments: "It is a pleasure to announce that Alicia García will take over from Ignacio Rodríguez to lead our business in Iberia. They have worked together for more than a decade to build our assets under management in Spain, Portugal and Andorra to over six billion euros\*, and this promotion reflects her significant contribution to this great success. Alicia has a deep understanding of the financial needs and objectives of our Iberian clients and how they can be met by M&G's wide range of bespoke investment solutions".

**Ignacio Rodriguez Añino** has been appointed Head of Distribution for the Americas. He will be responsible for growing M&G's wholesale and institutional client base in the region, helping customers access solutions drawing on M&G's strong capabilities across fixed income, equities, multi-asset, private debt and real estate asset classes. Ignacio joined M&G in 2005 as Country Head for Iberia, adding Latin America to his remit in 2012. He will be based in Miami and will continue to report to Jonathan Willcocks, Global Head of Distribution at M&G.

Jonathan Willcocks, Global Head of Distribution at M&G, comments: "I am delighted to announce that Ignacio Rodriguez will lead our American business. With over 30 years' experience in the industry and 15 years working at M&G, Ignacio has extensive expertise across different areas of asset management and great knowledge of our business. Following the establishment of our offices in New York and Miami in 2018, his appointment is the latest step in M&G's strategy to invest in global locations and markets offering client development opportunities and scope for future growth."

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### Alicia García Santos

With 19 years' experience in the investment fund sector, Alicia joined M&G in 2006 and was appointed Deputy Head for the Iberian region n 2017. Prior to M&G, Alicia worked for JP Morgan Asset Management in Luxembourg and New York, taking care of institutional sales team for Latin American clients. Alicia has a law degree from the Sn Pablo CEU University in Madrid and in 1999 she obtained the Diplôme de Grande Ecole de Commerce from the ESCP-EAP Business School.

### Ignacio Rodriguez Añino

With 30 years' experience in financial markets and an extensive know ledge of the investment fund sector, Ignacio joined M&G in 2005 to lead and build the company's presence in Spain, Portugal and Andorra, adding Latin America to his remit in 2012. Prior to M&G, Ignacio held different senior positions in the distribution teams of Deutsche Asset Management, JP Morgan Fleming and BCH Bolsa for Spain and Portugal. Ignacio has a degree in Law from the Complutense University of Madrid and courses of Stock Exchange, Financial Markets and Exchange Law from CEPADE Business School and is a MFIA by Madrid's BME. He has been a professor in various MBA and MFI programs of EAE Business School.

#### About M&G Investments

M&G Investments is part of M&G PIc, a savings and investment business which was formed in 2017 through the merger of Prudential pIc's UK and Europe savings and insurance operation and M&G, its wholly ow ned international investment manager. M&G PIc listed as an independent company on the London Stock Exchange in October 2019 and has €352 billion of assets under management (as at 30 June 2019). M&G PIc has over 5 million customers in the UK, Europe, Asia and the Americas, including individual savers and investors, life insurance policy holders and pension scheme members.

For nearly nine decades M&G Investments has been helping its customers to prosper by putting investments to work, which in turn creates jobs, homes and vital infrastructure in the real economy. Its investment solutions span equities, fixed income, multi asset, cash, private debt, infrastructure and real estate.

Its €39 billion property arm (as at 30 June 2019 including cash), M&G Real Estate, is a leading financial solutions provider for global real estate investors, has a sector leading approach to responsible property management and is committed to continuously improving the sustainability performance of its funds.

For more information, please visit: <a href="https://global.mandg.com/">https://global.mandg.com/</a>

## About M&G plc

M&G plc is a leading savings and investments business which was formed in 2017 through the merger of Prudential plc's UK and Europe savings and insurance operation and M&G, its wholly-owned international investment manager. In March 2018, Prudential plc announced its intention to demerge the company with a premium listing on the London Stock Exchange. The demerger became effective on 21 October 2019, when M&G's shares were admitted to trading on the London Stock Exchange. As an independent company, M&G plc has a single corporate identity and continues with two customer-facing brands; Prudential for savings and insurance customers in the UK and Europe and for asset management in South Africa and M&G Investments for asset management clients globally.



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