

# Press release



## M&G Investments appoints Charles Moussier as European Head of Insurance Solutions

**London, 28 August 2025** - M&G Investments has appointed Charles Moussier as European Head of Insurance Solutions, reinforcing its commitment to serving institutional clients across Europe. Based in Paris, Charles will report to Russell Lee, Global Head of Insurance Solutions, and will lead M&G's efforts to deepen relationships with European insurers.

Charles will be responsible for delivering investment solutions to European insurers, through funds, mandates or co-investments, and for building strategic partnerships to co-develop life and retirement insurance solutions. He brings over 20 years of experience in institutional advisory, derivatives structuring, and public and private asset distribution and was most recently working at Invesco as Head of Insurance Solutions for EMEA where he led insurance distribution across 14 countries.

As insurers face uncertain environments and complex regulations, M&G's integrated insurance and asset management model allows it to offer tailored solutions to meet their long-term savings and capital needs. Using its private markets and fixed income investment capabilities, M&G is well positioned to deliver tailored, capital-efficient solutions aligned with long-term objectives and regulatory requirements.

As part of its broader institutional growth strategy, M&G also announces the appointment of Enguerrand Fougerat as Institutional Sales Director in the French team, reporting to Kelly Hebert, Country Head for France and BeLux. Enguerrand will focus on developing relationships with French institutional clients and promoting M&G's full range of investment capabilities.

**Russell Lee, Global Head of Insurance Solutions at M&G Investments, commented:** "Charles brings a wealth of experience and a deep understanding of the European insurance landscape. The insurance segment is a strategic growth area for M&G, as our experience both as an asset manager and an insurer gives us a distinct advantage and strengthens the way we partner with these clients. Charles' experience and M&G's investment capabilities enable us to provide the sophisticated solutions they need."

**Kelly Hebert, Country Head for France, Belgium and Luxembourg, added:** "These appointments reflect our ambition to be a partner of choice for institutional clients in France and across Europe. Charles brings the pan-European perspective and technical depth needed to support insurers as they navigate a fast-evolving investment landscape. At the same time, Enguerrand's appointment strengthens our presence and the quality of service we provide in France, a key market for M&G, and enhances our ability to grow in this strategic client segment."

-ENDS-

## Notes to Editors

### Charles Moussier - European Head of Insurance Solutions

Charles has over 20 years of experience in institutional advisory, derivatives structuring, and public and private asset distribution. He was most recently Head of Insurance Solutions & Distribution for EMEA at Invesco, where he led insurance distribution across 14 countries. Prior roles include senior positions at Natixis CIB, AXA Group, Crédit Agricole CIB, BNP Paribas Americas, and Natixis.

He holds a Master of Finance from ISAE SUPAERO, a Master in Insurance & Financial Risk Management from Paris X and ESSEC, and a Master of Actuarial Science from CNAM. He also earned certifications in Strategic Consulting (ISAE & Roland Berger Strategy Consultants).

### Enguerrand Fougerat - Institutional Sales Director

Enguerrand joins from Candriam, where he was Institutional Sales Manager, responsible for developing and maintaining a book of French institutional clients with a focus on mutual insurers, insurance companies, pension funds and consultants. He also acted as a private assets fundraising ambassador for Candriam and its affiliates. Prior to Candriam, he held roles at BNY Investments in institutional and wholesale investor relations.

He holds a BSc in International Economics, Management and Finance from Università Bocconi and studied at Université Paris X Nanterre.

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## About M&G Investments

M&G Investments is part of M&G plc, a savings and investment business which was formed in 2017 through the merger of Prudential plc's UK and Europe savings and insurance operation and M&G, its wholly owned international investment manager. M&G plc listed as an independent company on the London Stock Exchange in October 2019 and has €418 billion of assets under management (as of 31 December 2024). M&G plc has over 5 million customers in the UK, Europe, the Americas and Asia, including individual savers and investors, life insurance policy holders and pension scheme members.

For nearly nine decades M&G Investments has been helping its customers to prosper by putting investments to work, which in turn creates jobs, homes and vital infrastructure in the real economy. Its investment solutions span equities, fixed income, multi asset, cash, private debt, infrastructure and real estate. M&G plc recognises the importance of responsible investing, is a signatory (both as an asset manager and owner) to the UN-supported Principles for Responsible Investment (PRI), and is targeting net zero emissions by 2050, across our investment portfolios and operations.

M&G Investments is a signatory to the Net Zero Asset Manager's Initiative and has committed to work with clients to align investments with the goals of the Paris Agreement.

For more information, please visit: [www.mandg.com](http://www.mandg.com)

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